INDIAN AFFAIRS CORRESPONDENCE HANDBOOK



Deputy Assistant Secretary/Office of the Chief Information Officer – Indian Affairs Office of Information Policy Revised June 2004

Table of Contents

	Page
Introduction	3
List of Acronyms Used in This Handbook	4
Chapter 1: Incoming Letters	5
_	
Chapter 2: Replies to Correspondence	6
Telephone and E-Mail Replies	6
Replies to Congressional Correspondence	6
A. Reply to Constituent's Letter	6
B. Replies to Multiple Congressional Referrals	7
C. Reply to a Member of Congress Away from Washington, D.C.	7
D. Reply to a Letter Signed by an Employee in a Congressman's office	7
E. Reply to a Letter Signed by More Than One Congressman	7
F. Furnishing Congressmen Copies of Replies Made to Their Constituents	7
G. Informational Copies to Congressional Offices	7
H. Informational Copies to Ranking Minority Members	8
White House Correspondence	8
A. General White House Referral	8
B. Letters for White House Signature	8
C. White House Bulk Mail	9
Illustration 2-1: Record of Telephone Response to Correspondence	10
Illustration 2-2: Congressional Letter to District Office	11
Illustration 2-3: Sample Transmittal Memo for White House (Page 1)	12
Illustration 2-3: Sample of Draft White House Letter (Page 2)	13
Illustration 2-4: Letters to Committees on Appropriations	14
Illustration 2-5: Letters to Committees on Appropriations	17
	17
Chapter 2: Letter Format	18
Chapter 3: Letter Format Letterhead	18
Format	18
Illustration 3-1: General Format for Letters	22
Illustration 3-2: Sample of Short Letter	23
Illustration 3-3: Letter to All Tribal Leaders	24
Chanten A. Memoranda Fermat	00
Chapter 4: Memoranda Format	26
Letterhead	26
Format	26
Addressing Memos To Multiple Recipients Within Indian Affairs	28
Illustration 4-1: General Memo using the "Through" Line	31
Illustration 4-2: Memo to Various Directors using "Bullets"	32
Illustration 4-3: Memo using "Attention" Line	34
Illustration 4-4: Memo using Concurrence and Approval Blocks	34

Revised: June 2004

Replaces: Bureau of Indian Affairs Correspondence Handbook published in June 1996 and the Indian Affairs Correspondence Handbook dated October 2001

(,)	
Chapter 5: Copies	36
Chapter 5: Copies A. File Copies That Must Accompany Correspondence	36
B. Notations on File Copies	37
C. Informational Copies	40
C. Informational Copies	40
Chapter 6: Signature Package	41
A. Briefing Papers	41
B. Enclosures or Attachments	41
C. Route Sheets	41
D. Surname and Signature Identification	41
E. Folder Assembly	42
Chapter 7: Correspondence Handling After Signature	43
A. Indian Affairs Signing Office	43
B. Originating Office	43
Chapter 8: Clearance and Signature Authorities	44
A. Surname Process	44
B. Nonconcurrence	44
C. Correspondence Clearance	44
D. Clearance of Revised Correspondence	45
E. Signatory Authority	46
F. Authorization for Auto Pen Signatures	47
Chapter 9: Guidelines for Letter Writers	48
Section 1: What's Plain English?	48
Section 2: How Can We Be Better Writers?	49
Section 3: More Techniques for Better Writing	53
Section 4: Additional Indian Affairs Guidance	68
Chapter 10: Correspondence Tracking System	71
A. Clearance Through Indian Affairs - Executive Secretariat	71
B. Indian Affairs Document Tracking System	71
C. DOI Executive Secretariat Reporting Requirements	71
D. User's Guide - Correspondence Tracking System	72
Refer to the 1992 Edition of the U.S. Government Correspondence Manua	

Refer to the 1992 Edition of the U.S. Government Correspondence Manual issued by the U.S. General Services Administration for Guidance on the following subjects—

•	Timesaving Correspondence	Chapter 2
•	Envelopes and Mailing	Chapter 3
•	Forms of Address	Chapter 4
٠	Capitalization, Spelling, Compound Words, Punctuation, Abbreviations,	-
	Numerals, and Word Division	Chapter 5

Copies of the U. S. Government Correspondence Manual may be purchased from the Superintendent of Documents.

Revised: June 2004

Replaces: Bureau of Indian Affairs Correspondence Handbook published in June 1996 and the Indian Affairs Correspondence Handbook dated October 2001

Introduction

This handbook supercedes the Bureau of Indian Affairs (BIA) Correspondence Handbook published in June 1996 and the Indian Affairs Correspondence Handbook dated October 2001. This handbook supplements the Indian Affairs policy guidance on Correspondence Management published in Part 7 of the Indian Affairs Manual. Employees and managers who write, type, review, or surname correspondence should use this handbook and the U.S. Government Correspondence Manual (GSA-1992 edition) and Strunk and White, The Elements of Style-Fourth Edition for reference.

The revised handbook—

- Minimizes narrative descriptions while making greater use of tables, bullets, and samples.
- Extends coverage to offices organizationally placed within the Office of the Assistant Secretary Indian Affairs.
- Removes portions of the handbook that were essentially copied from the U.S. Government Correspondence Manual.
- Expands the guidance on how to compose letters.

This handbook does not repeat guidance issued through Part 7 of the *Indian Affairs Manual*, the *Secretarial Correspondence Procedures Handbook*, or cover topics that are adequately covered in the *U.S. Government Correspondence Manual*. Users should keep a current copy of each of these documents available for easy reference.

Specialized documents such as reports, <u>Federal Register</u> documents, Indian Affairs Manual material, articles or speeches are not covered in this handbook. These are covered in other parts of the Indian Affairs Manual.

Copies of this handbook are available by intranet. For more information, contact the Director, Office of Information Policy, Office of Chief Information Officer-Indian Affairs, telephone 202-208-4877.

Revised: June 2004

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List of Acronyms Used In This Handbook

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Chapter 1 — Incoming Letters

Each Indian Affairs/BIA location is responsible for establishing a process by which incoming mail is received, recorded (if necessary), and distributed to the appropriate organizational component for reply, or other appropriate action.

Incoming mail for the Assistant Secretary – Indian Affairs (AS-IA), and the Director, Bureau of Indian Affairs (DBIA) is delivered to the Indian Affairs - Executive Secretariat (IA-ES) staff. The IA-ES staff will:

- Sort, document time of receipt, and review incoming mail;
- Identify correspondence to be controlled for timeliness of response;
- Separate and distribute other incoming correspondence to appropriate offices; and
- Separate FOIA requests for processing, control and distribution by the FOIA officer.

Occasionally, mail that should be controlled is addressed directly to a specific office or an individual employee, thus by-passing the formal review process. Staff receiving such mail must hand-carry the incoming correspondence to the IA-ES or the FOIA Officer, as appropriate, to be logged into the automated Correspondence Control Tracking System.

Listed below are the principal types of correspondence controlled by IA-ES:

- Tribal Leaders
- Head of Indian Organizations
- Congressional Correspondence
- Committee/Subcommittee Chairmen
- White House Letters
- Department Executive Secretariat letters with Tasking Profiles (includes White House Referrals)
- Government Agency Heads
- State Legislators
- State Governors
- As directed from Assistant Secretary Indian Affairs

Staff in field locations should follow locally prescribed procedures.

Chapter 2 — Replies to Correspondence

Telephone or E-Mail Replies

Most incoming correspondence is answered with a letter; however, it is permissible to respond to routine inquiries with a telephone call or an e-mail message if you are certain the information you are providing is accurate and the response does not need to be reviewed or approved by a senior official. When answering correspondence by one of these methods—

- Make a record of your telephone conversation or print a copy of your e-mail message (see Illustration 2-1 at the end of this chapter);
- Provide a copy of the record or e-mail to IA-ES if the incoming correspondence was controlled; and
- File your e-mail message or record of phone conversation with the incoming correspondence just as you would if the inquiry had been answered with a letter.

Congressional inquiries on policy issues must always be responded to in writing.

Replies to Congressional Correspondence

Congressional letters include all correspondence sent to or received from one of the following:

(1) A Member of Congress.

(2) A Congressional Committee.

(3) A member of the staff of a Congressman or Congressional Committee.

(4) A private citizen (congressional constituent) whose correspondence has been forwarded to the Department by a Member of Congress for assistance in preparing his reply. Often these referrals are made with printed transmittal slips or form letters.

A. Reply to Constituent's Letter.

(1) Address replies to the member of Congress, unless he specifically requests the reply be sent directly to the constituent.

(2) If the member of Congress has requested that a reply be sent directly to the constituent, send an informational copy of the member's office.

(3) Always return the constituent's letter to the congressional office that forwarded it, whether or not the letter is original.

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Replaces: Bureau of Indian Affairs Correspondence Handbook published in June 1996 and the Indian Affairs Correspondence Handbook dated October 2001

B. Replies to Multiple Congressional Referrals

(1) Prepare identical letters with one set of file copies in response to multiple referrals from the same constituent or on the same subject. Do not mention other referrals in the body of the letter.

(2) On the file copies, make notations showing that identical copies were made and to whom they were sent. Also note the names of the members of Congress and constituents involved.

C. Reply to a Member of Congress Away from Washington, D.C. When writing to a member of Congress away from Washington, D.C., include a courtesy copy with the letter and send another copy to his Washington office. Show "Copy to your Washington Office" on original and all copies except the courtesy copy. (See Illustration 2-2 at the end of this chapter for an example of a letter.)

D. Reply to a Letter Signed by an Employee in a Congressman's office. If a letter from a member of Congress is signed by an employee of his office, address the reply to the member of Congress rather than to the person who signed for him. ("Attention: Mr. (name)" may be added on the envelope.)

E. Reply to a Letter Signed by More Than One Congressman. When replying to a letter signed by more than one member of Congress, you must:

- (1) Prepare an original letter to each member who signed the incoming letter;
- (2) Enclose a courtesy copy to each;

(3) State in the last paragraph the same reply is being sent to each person who signed the letter; and

(4) Make one official file copy with a notation of the other recipients.

F. Furnishing Congressmen Copies of Replies Made to Their Constituents. When replying to an individual who has indicated in his letter that he has sent copies of his letter to members of Congress, send the members informational copies of the reply, together with a copy of the incoming correspondence. This practice has proved helpful in reducing congressional inquiries or referrals provided the reply is made before there has been time for the congressman's office to initiate an inquiry.

G. Informational Copies to Congressional Offices. Occasionally, a noncongressional letter will indicate the writer send informational copies to other members of Congress. In preparing a reply to this type of letter, you may if you wish, send an informational copy to each member, together with a copy of the incoming correspondence. No transmittal letters are necessary for these copies. Sending these copies before referral may reduce the number of congressional inquiries to which responses must be prepared. If a

Revised: June 2004 Replaces: Bureau of Indian Affairs Correspondence Handbook published in June 1996 and the Indian Affairs Correspondence Handbook dated October 2001 congressional referral is received after we have replied to the letter, send the member of Congress a copy of our reply with an appropriate transmittal letter. Do not send a copy of a response to another congressional inquiry on same subject matters as a reply.

H. Informational Copies to Ranking Minority Members. When writing to congressional committee and subcommittee chairmen, make an informational copy on letterhead paper for the ranking minority member. The "cc:" notation, name, and title should appear single-spaced on the original and all copies, two lines below the last preceding line.

(**Note**: All congressional letters must be surnamed by the Office of External Affairs, Congressional and Legislative Affairs (Indian Affairs) and copies made for this office.)

White House Correspondence

A. General White House Referral. The Department's ES-SIO controls White House referrals and provides a Tasking Profile. This Tasking Profile provides all necessary information regarding the nature of the correspondence and the required action. The Tasking Profile remains with the original incoming correspondence until the required action is accomplished. After the referral is answered, the action office will provide the responsible ES Analyst with the following copies of the response so that they can make sure that the proper material is returned to the White House:

(1) Make two sets of copies of the incoming and outgoing reply;

(2) Address an envelope for outgoing reply; and

(3) Make one set of all incoming for office files because the originals are returned to the Department.

B. Letters for White House Signature. When a White House Referral is set up for draft reply for signature of a White House staff member, the transmittal memorandum should always be addressed on Departmental letterhead stationary. If the President will sign, prepare the transmittal of the draft for the Secretary's signature. If another White House official will sign, prepare the transmittal of the draft for the draft for the Assistant Secretary's signature. (A sample of a transmittal memorandum is shown in Illustration 2-2, page 1, at the end of this chapter.)

The draft reply following the transmittal memorandum should be typed in double-spaced draft form on plain $8\frac{1}{2} \times 11$ -inch bond paper. At the end of the draft letter, the agency name, author's name, bureau, room number and telephone number should be added as follows:

DOI, James L. Smith, Bureau of Indian Affairs, Room 4559-MIB, (202) 208-4388.

(A sample of a draft letter is shown in Illustration 2-2, page 2, at the end of this chapter.)

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C. White House Bulk Mail. White House Bulk Mail is constituent/campaign type mail (postcards, form letters, comments on issues, regulations, and the like) that has been sent in bulk to the Department from the White House for Appropriate Action (AA).

(1) The Department ES defers this mail to responsible offices for appropriate action.

(2) The responsible office decides whether a meeting, a telephone call, a written response, or "no action" is appropriate.

(3) The White House requires all agencies provide the White House with close-out information on bulk mail and return the originals of incoming correspondence.

Letters requiring a response should be made directly to the writer and signed by the responsible program office.

Illustration 2-1

INDIAN AFFAIRS Record of Telephone Response to Correspondence

Incoming Correspondence		
From:	IA-ES Control #:	
	ES-SIO TP#:	
	Phone:	
Name of the person you spoke with if different that	•	
Indian Affairs Response		
Description of the information provided:		
Call Made By:	Phone:	
Office/Division/Branch:		
Records Schedule Number:	_ Date:	
Instructions : File this completed form with the incoming cor correspondence, send a copy of the form to IA-ES.	respondence. If responding to controlled	

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Illustration 2-2

United States Department of the Interior

BUREAU OF INDIAN AFFAIRS Washington, DC 20240

IN REPLY REFER TO: Tribal Government Services (TE) ES Control 01270

The Honorable Tom Udall Member, United States House of Representatives 120 South Federal Place Santa Fe, New Mexico 87501

Dear Mr. Udall:

Thank you for your letter of September 14, 2000, concerning Mr. Robert L. Smith, who has requested copies of the 1900, 1910, and/or the 1920 census for the Southern Ute Indian Tribe (Southern Ute Tribe).

Mr. Smith stated that his grandfather, Duran, was a member of the Southern Ute Tribe, however, tribal officials said that the records regarding his family had burned. Unfortunately, we can be of little assistance to Mr. Smith. There are some early records and censuses of Indian tribes, bands, or groups on file at the National Archives and Record Administration, Civil Archives Division, Natural Resources Branch, 8th Street & Pennsylvania Avenue, NW, Washington, D.C. 20408, telephone number 202/501-5395. We suggest that Mr. Smith contact that office with his request.

Thank you for your interest in Indian affairs.

Sincerely,

Deputy Director, Office of Tribal Services

Copy to your Washington office

- LETTER TO MEMBER OF CONGRESS MAILED TO A DISTRICT OFFICE WITH A COPY TO HIS WASHINGTON OFFICE.
- IF A STAFF MEMBER SIGNS THE INCOMING CORRESPONDENCE, ADDRESS THE RESPONSE TO THE MEMBER OF CONGRESS AND INCLUDE THE STAFF MEMBER'S NAME IN "ATTENTION" LINE ON THE ENVELOPE.

Indian Affairs Correspondence Handbook (7 IAM-H)

Illustration 2-3, page 1

(Sample Transmittal Memo for White House)

United States Department of the Interior OFFICE OF THE SECRETARY Washington, DC 20240

Memorandum

To: (Insert Name of Current White House Aid) Presidential Letters and Messages, Correspondence Room 93-OEOB

Subject: White House Referral – Charlie Fish – WH ID#059159

In response to subject referral dated June 12, 2004, attached is a draft reply to an April 25, 2004, letter from Mr. Charlie Fish of Portland, Oregon, pertaining to the exercise of Indian treaty rights in the State of Oregon. The draft reply is identical to many others transmitted in recent weeks.

(Insert Name of Current Assistant Secretary) Assistant Secretary – Indian Affairs

Attachment

Illustration 2-3, page 2

(Sample of Draft White House Letter)

DRAFT

Dear Mr. Fish:

Thank you for your recent letter in which you suggested that certain areas within the National Park system be designated for use by Indian tribes for the establishment of traditional communities.

The National Parks were established for the primary purpose of preserving outstanding natural and historical areas for public enjoyment and understanding of the resources of these areas. American Indians, of course, have the same rights to use the parks for recreation as do other citizens. In addition, it is the policy of the National Park Service to administer the lands under its jurisdiction in a manner that reflects informed awareness, sensitivity, and concern for the traditions, cultural values, and religious beliefs of American Indians and other Native Americans with ancestral ties to such lands.

Arrangements can be made for the non-recreational use of National Park lands by American Indians if such use would not conflict with the purposes for which a particular park was established and if park resources are adequately protected. We believe that it is best for such arrangements to be negotiated between the concerned Indians and local park officials on a case-by-case basis.

Thank you again for your suggestion.

Sincerely,

Morton Blackwell

Mr. Charlie Fish 934 North Benton Way Los Angeles, California 90026

DOI, James Brown, Bureau of Indian Affairs, Room 4555, 123-4567

Illustration 2-4

United States Department of the Interior OFFICE OF THE SECRETARY

Washington, DC 20240

The Honorable Joe Skeen Chairman, Subcommittee on Interior and Related Agencies Committee on Appropriations House of Representatives Washington, D.C. 20515

Dear Mr. Skeen:

The Fiscal Year 2001 Senate Report (Report No. 106-221) accompanying the Interior and Related Agencies Appropriations bill contained the following language concerning Federal funds provided to the Cherokee Nation of Oklahoma:

"The Committee recognizes the concerns of several tribes located within the jurisdictional service area of the Cherokee Nation of Oklahoma regarding federally funded services tribal members currently receive from the Cherokee Nation. However, the Committee is concerned that there is no additional funding to make available to provide separate service funding for each tribe wishing to provide services to its members. The Committee is also concerned about the potential for duplication of services to individuals and the loss of economies of scale where facilities and programs exist that cannot readily be split between tribes.

In order to address these concerns, the Committee hereby requests that all tribal entities located within the service area of the Cherokee Nation of Oklahoma work with the Department to develop a plan for their continued operations including expenditures of Federal grant moneys, geographical areas eligible for application for trust land status, and independent recognition as tribes. The Department shall report the results of this process to the Senate Committee on Appropriations and the Senate Committee on Indian Affairs on or before April 1, 2001."

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The Bureau of Indian Affairs provided the enclosed report with a summary of the issues and the status of their efforts. They will continue to facilitate discussions among the three tribes and keep the Committees informed of their progress.

A similar letter is being sent to The Honorable Robert C. Byrd, Chairman, Subcommittee on Interior and Related Agencies, Committee on Appropriations, United States Senate, and to the Senate Indian Affairs Committee.

Sincerely,

(Type Full Name of Incumbent) Assistant Secretary Policy, Management and Budget

Enclosure

cc: The Honorable Norman Dicks Ranking Minority Member Subcommittee on Interior and Related Agencies

> The Honorable Don Young Chairman, Committee on Resources

The Honorable George Miller Ranking Minority Member Committee on Resources

- REPROGRAMMING REQUESTS AND RESPONSES TO CONGRESSIONAL DIRECTIVES INCLUDED IN APPROPRIATIONS REPORTS ARE SIGNED BY THE ASSISTANT SECRETARY -PMB.
- ORIGINAL LETTERS ARE SENT TO BOTH THE HOUSE AND SENATE SUBCOMMITTEE CHAIRMEN WITH COPIES TO THE RANKING MINORITY MEMBERS.
- DEPENDING UPON EXPRESSED INTEREST IN THE SUBJECT, COPIES MAY ALSO BE SENT TO THE CHAIRMAN AND RANKING MINORITY MEMBERS OF THE AUTHORIZING COMMITTEES.
- THE LAST PARAGRAPH NEEDS TO BE INCLUDED IN ALL REPROGRAMMING AND CONGRESSIONAL DIRECTIVE LETTERS (UPDATED, AS APPROPRIATE, FOR CURRENT SUBCOMMITTEE CHAIRMEN).
- THE NEXT LETTER IS THE SENATE COUNTERPART TO THIS LETTER.

Illustration 2-5

United States Department of the Interior OFFICE OF THE SECRETARY Washington, DC 20240

The Honorable Robert C. Byrd Chairman, Subcommittee on Interior and Related Agencies Committee on Appropriations United States Senate Washington, D.C. 20510

Dear Senator Byrd:

The fiscal year 2001 Senate Report (Report No. 106-221) accompanying the Interior and Related Agencies Appropriations bill contained the following language concerning Federal funds provided to the Cherokee Nation of Oklahoma:

"The Committee recognizes the concerns of several tribes located within the jurisdictional service area of the Cherokee Nation of Oklahoma regarding federally funded services tribal members currently receive from the Cherokee Nation. However, the Committee is concerned that there is no additional funding to make available to provide separate service funding for each tribe wishing to provide services to its members. The Committee is also concerned about the potential for duplication of services to individuals and the loss of economies of scale where facilities and programs exist that cannot readily be split between tribes.

In order to address these concerns, the Committee hereby requests that all tribal entities located within the service area of the Cherokee Nation of Oklahoma work with the Department to develop a plan for their continued operations including expenditures of Federal grant moneys, geographical areas eligible for application for trust land status, and independent recognition as tribes. The Department shall report the results of this process to the Senate Committee on Appropriations and the Senate Committee on Indian Affairs on or before April 1, 2001."

The Bureau of Indian Affairs provided the enclosed report with a summary of the issues and the status of their efforts. They will continue to facilitate discussions among the three tribes and keep the Committees informed of their progress.

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Page 2

A similar letter is being sent to The Honorable Joe Skeen, Chairman, Subcommittee on Interior and Related Agencies, Committee on Appropriations, House of Representatives, and to the Resources Committee of the House.

Sincerely,

(Type Full Name of Incumbent) Assistant Secretary Policy, Management and Budget

Enclosure

cc: The Honorable Conrad Burns Ranking Minority Member Subcommittee on Interior and Related Agencies Committee on Appropriations

> The Honorable Daniel K. Inouye Chairman, Committee on Indian Affairs

The Honorable Ben Nighthorse Campbell Vice Chairman, Committee on Indian Affairs

- LETTERS IN RESPONSE TO CONGRESSIONAL DIRECTIVES ALWAYS QUOTE THE APPLICABLE DIRECTIVE.
- AS THESE LETTERS ARE SIGNED BY THE ASSISTANT SECRETARY, PMB, THE LETTER ITSELF IS GNERAL AND THE DETAILED REPORT OR OTHER INFORMATION IS INCLUDED AS AN ENCLOSURE.
- THE DEPARTMENT EXECUTIVE SECRETARIAT WILL ACCEPT EITHER "HONORABLE" OR "THE HONORABLE" WHEN WRITING TO MEMBERS OF CONGRESS, HOWEVER, THE DOI CONGRESSIONALAND LEGISLATIVE AFFAIRS OFFICE APPEARS TO INSIST ON "HONORABLE."

Chapter 3— Letter Format

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This chapter gives the format for preparing letters to be signed in Indian Affairs. Letters are used for correspondence with addressees outside the Department. Tribal councils or committees are considered addressees outside the Department; therefore, letters may be addressed directly to them or their members.

A sample of a General Format for Letters is shown in Illustration 3-1 at the end of this chapter.

Letterhead

For all correspondence that will be sent outside the Department, use correct stationery as follows:

SIGNATURE	LETTERHEAD	SUCCEEDING PAGES
Secretary	Personal Stationery*	Matching cream-colored stationery
Assistant Secretary	Office of the Secretary	Plain white bond
Deputy Assistant Secretary	Office of the Secretary	Plain white bond
Office Directors reporting to one of the Deputy Assistant Secretaries	Office of the Secretary	Plain white bond
All BIA Officials	Bureau of Indian Affairs	Plain white bond

*The Secretary's personal stationery may be obtained from IA-ES or ES-SIO.

Format

Formatting is the art of making your document look more pleasing to the reader. The following standards give how to format text, characters, paragraphs, sentences, and entire documents:

<u>Font</u>

Use Arial 12 point, Times New Roman 12 point, Courier 12 point, or a similar font that is easy to read and presents a professional appearance.

Justification

Either full justification or left hand justification is acceptable. Use only left justification when preparing letters for the Secretary's signature.

<u>Margins</u>

(1) **Top**: Allow at least 3 inches on the letterhead page between the top of the page and the inside address and 1 inch on following pages.

(2) **Left, Right, and Bottom**: 1 inch. Left and right margins may be 1½ inches if the letter is short.

(3) When a letter is less than one page in length, side margins wider than 1 inch may be used for a more balanced look.

In Reply Refer To

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Used only on BIA letterhead. Type the title of the author's organization. In addition, include the IA-ES Control # for all controlled correspondence that will be signed in BIA.

Special Handling

If a letter will be subject to special mail handling, type the correct designation (SPECIAL DELIVERY; CERTIFIED MAIL – RETURN RECEIPT REQUESTED; etc.) flush with the left margin above the inside address.

Administrative Restrictions

If access to the correspondence is to be limited, stamp or type the appropriate marking (FOR GOVERNMENT USE ONLY or ADMINISTRATIVELY RESTRICTED) above the letterhead and at the bottom of each page of the original and all copies.

Date

Omit the date and use a date stamp after the letter is signed.

Outside Address

Each line should be no more than 4 inches. If it is necessary to divide a title or the name of an organization, indent the second line two spaces and begin typing in the third space. The overall length of the address should be limited to five lines.

Attention

Avoid using an "Attention" line in letters. For congressional correspondence, include any requested "Attention" information only on the envelope.

Sentence

Never split a sentence between two pages. A sentence should average 15 – 20 words, and never longer than 40 words. Cut out words that aren't really necessary.

<u>Paragraph</u>

Use block format. Start a new paragraph near the end of a page only if at least two lines will fit on the first page and at least two lines will continue on to the following page. In all other cases, begin the new paragraph on the following page.

Paragraph Numbering

Paragraphs and subparagraphs may be numbered and lettered for clarity, if necessary. Most word processing software provides a number of options for numbering and lettering paragraphs and subparagraphs: use the style best suited to the correspondence.

Bullets

Bullets may be used in correspondence to be signed in Indian Affairs as an option to numbering and lettering paragraphs. Bullets are less formal than numbering and lettering but are appropriate when each of the "bulleted" items is of equal importance.

Line Spacing

Single-space text; double-space between paragraphs. If a letter is less than 10 lines, the text may be double-spaced. In that case, triple space between each paragraph. Double-spaced letters should have no more than two paragraphs. (See Illustration 3-2 for an example of a short letter.)

(Note: Letters to be signed by the Secretary are always single-spaced.)

Quotations

Run a quotation of less than two lines into the text. Longer quotations are set off by $1\frac{1}{2}$ inches left and right margins.

Indicate omissions from quoted material by three asterisks or periods, with one space between each. When the omission is a full paragraph or more, indicate it by a full line of asterisks with five spaces between each.

Footnotes

Footnotes may not be used in letters. However, footnotes may be used in reports, attachments and enclosures.

Continuation Pages

Type the second and succeeding pages on plain bond paper. Beginning with the second page, type the page number, 1 inch from the top of the page, flush with the right margin. Double-space between the page number and the text.

Signature Block

The complimentary close "Sincerely," is required on all letters. Type the complimentary close two lines below the last line of the text, in the middle of the page. Allow four lines between the complimentary close and the signer's title. Begin typing the name and title of the official signing the letter on line five. A multi-page letter must include at least two lines of text on the signature page.

Enclosures

Material accompanying a letter is identified as an enclosure. If the enclosure is not specified in the text, provide a short description following the notation of the enclosure, or separate cover.

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Bulky Enclosures

Do not forward bulky enclosures which do not require a policy review. Instead, insert a sheet stating that the enclosures have been omitted and give a room and telephone number where they may be obtained. This also applies to documents that require policy review.

Separate Cover

Material that will be sent in an envelope separate from the letter is indicated by using "Separate Cover" rather than enclosure.

Information Copies (cc:)

If you want the addressee to know who is receiving copies of the correspondence, identify those receiving a copy (cc:) on the original.

Blind Copies

Identify blind copies (bcc:) only on the file copies.

Postscripts

Typed postscripts are inappropriate on an original letter. If the signer adds a handwritten postscript, that addition should be typed on all copies of the letter.

Saving Documents

All documents prepared for signature by senior officials must be saved in the "k:\share" drive so that any needed changes can be readily made.

Illustration 3-1

United States Department of the Interior BUREAU OF INDIAN AFFAIRS

Washington, DC 20240

IN REPLY REFER TO: Tribal Government Services ES Control 01555

CERTIFIED MAIL – RETURN RECEIPT REQUESTED

Honorable Calvin James Chairman, New Tribe of Indians 2700 Baseline Road Grand Island, New York 14072

Dear Chairman James:

This sample shows the general format used to respond to Controlled Correspondence. The organizational title is on the first line of the page if the top margin is set at 2 inches. Left and right margins are both 1 inch, except the "Tribal Government Services" line that has a left margin of .75 inches. Use the Special Handling information only when appropriate. When typing an inside address, please note that the name of the state is written in full. On the envelope, the state name is abbreviated.

Double-space between the inside address and the salutation and between the salutation and the text of the letter. All paragraphs are blocked with double spacing between paragraphs and between the text of the letter and the complimentary close. Begin typing the complimentary close at the center of the page two lines below the last line of the letter; four lines are provided for the signature, with the title typed on the fifth line. Enclosures are noted two lines below the signer's title.

Sincerely,

Director, Bureau of Indian Affairs

Separate Cover: Correspondence Handbook

- GENERAL FORMAT FOR LETTERS.
- THE ES CONTROL NUMBER, "ADMINISTRATIVELY RESTRICTED" AND SPECIAL MAIL HANDLING NOTICES ARE INCLUDED ONLY WHEN APPROPRIATE.
- ADDRESS TRIBAL LEADERS AS "HONORABLE."

Indian Affairs Correspondence Handbook (7 IAM-H)

Illustration 3-2

United States Department of the Interior OFFICE OF THE SECRETARY Washington, DC 20240

Mr. Christopher D. Boesen Executive Director, National American Indian Housing Council 900 Second Street, N.E., Suite 305 Washington, D.C. 20002-3557

Dear Mr. Boesen:

Thank you for your invitation to attend the National American Indian Housing

Council's Legal Symposium on December 6, 2XXX, to address the Bureau of

Indian Affairs' proposed trust management rules.

Unfortunately, I have a previous commitment for that day. I would, however,

appreciate receiving a copy of a report of the Symposium's proceedings. If

you need additional information on the status of our regulatory review, please

contact Reg Roule, Director, Trust Policies and Procedures Project at (202) 555-

6400.

Sincerely,

Assistant Secretary - Indian Affairs

• SHORT LETTER, DOUBLE-SPACED WITH THREE LINE SPACES BETWEEN EACH PARAGRAPH.

Illustration 3-3

United States Department of the Interior OFFICE OF THE SECRETARY Washington, DC 20240

Dear Tribal Leader:

As you may know, the final trust regulations for leasing and grazing on Indian lands, probate and the management of trust funds that were proposed last year were published as final rules on January 22, 2001. The final regulations are available on the Bureau of Indian Affairs (BIA), Trust Management Improvement web page at http://www.doi.gov/bia/trust/tmip.htm, or on the <u>Federal Register</u> web page at <u>http://www.nara.gov/fedreg</u>.

The BIA and the Department of the Interior (Department) have completed a substantial amount of the work identified in the first phase of regulatory reform outlined in the Trust Policies and Procedures project of the High Level Implementation Plan. We are preparing to enter the second phase of this important work. By the end of March 2001, we expect to submit a report to the Department's Trust Policy Council that identifies the work remaining to be done in the Department's reform of trust management, including updating trust program legislation, regulations, internal policy guidance, and operating procedures, along with recommendations for priorities and target dates. The focus of this effort will continue to be those programs that are directly or indirectly related to the management of trust assets, including land, natural resources, and trust funds. High among our priorities will be re-proposal of those portions of the trust funds management regulations at 25 CFR Part 115 that address Individual Indian Money Accounts. Additionally, the BIA will repropose new business and residential leasing regulations at 25 CFR Part 162 to address the Indian Land Consolidation Act Amendments of 2000 (Public Law 106-462).

By this letter and enclosure, we respectfully request your input as to the relative priorities that you and your tribe place on addressing the numerous areas of trust operations. This information will greatly assist us in identifying those activities to be completed in the second phase -- the activities that will have the most positive and significant impact on Indian country and the Department's management of its trust responsibilities. Those activities, which we do not select for completion in the second phase, will be addressed in future phases. We are also asking our field staff for their input so we can better determine where the lack of up-to-date policies and/or procedures is making their jobs most difficult. While we have made every effort to develop a comprehensive list of trust activities for this survey, space is provided for additions to the list.

Revised: June 2004

Replaces: Bureau of Indian Affairs Correspondence Handbook published in June 1996 and the Indian Affairs Correspondence Handbook dated October 2001

Page 2

In order for us to compile the responses for inclusion in our report to the Trust Policies and Procedures Council, we would like to receive your reply by March 15, 2001. Responses may be telefaxed to (202) 208-6426, or mailed to the address below:

Trust Policies and Procedures Subproject MS 4070-MIB 1849 C Street, NW Washington, DC 20240.

Thank you for your assistance in helping us to plan the next phase of this important aspect of trust reform.

Sincerely,

Assistant Secretary - Indian Affairs

Enclosure

USE THE SPECIFIC OFFICE MAILSTOP RATHER THAN THE GENERAL BIA MAILING ADDRESS WHEN REQUESTING INFORMATION.

Chapter 4— Memorandum Format

This chapter gives the format for preparing memoranda to be signed in Indian Affairs. Memoranda are used for all correspondence within and between bureaus and offices of the Department of the Interior. Samples of the format of different types of memoranda are shown in Illustrations 4-1 through 4-4 at the end of this chapter.

Letterhead

Prepare memoranda by using appropriate stationery as follows:

SIGNATURE	LETTERHEAD	SUCCEEDING PAGES
Assistant Secretary	Office of the Secretary	Plain white bond
Deputy Assistant Secretary	Office of the Secretary	Plain white bond
Office Directors reporting to one of	Office of the Secretary	Plain white bond
the Deputy Assistant Secretaries		
All BIA Officials	Bureau of Indian Affairs	Plain white bond

Format

The following standards give how to how to format text, characters, paragraphs, sentences, and entire documents.

<u>Font</u>

Use Arial 12 point, Times New Roman 12 point, Courier 12 point, or a similar font that is easy to read and presents a professional appearance.

Justification

Either full justification or left hand justification is acceptable. Use only left justification when preparing letters for the Secretary's signature.

<u>Margins</u>

(1) **Top**: Allow at least 3 inches on the letterhead page between the top of the page and the inside address and 1 inch on following pages.

(2) **Left, Right, and Bottom**: 1 inch. Left and right margins may be 1¹/₂ inches if the memorandum is very short.

(3) When a memorandum is considerably less than one page in length, side margins wider than 1 inch may be used for a more balanced look.

Special Handling

If a memorandum will be subject to special mail handling, type the appropriate designation (SPECIAL DELIVERY; CERTIFIED MAIL – RETURN RECEIPT REQUESTED; etc.) flush with the left margin above the heading "Memorandum."

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Administrative Restrictions

If access to the correspondence is to be limited, stamp or type the appropriate marking (FOR GOVERNMENT USE ONLY or ADMINISTRATIVELY RESTRICTED) above the letterhead and at the bottom of each page of the original and all copies.

Date

Omit the date and use a date stamp after the memorandum is signed.

"Memorandum" Line

The title "Memorandum" is typed flush with the left margin and no less than four lines down from the letterhead.

"To" Line

The "To:" line is typed flush with the left margin and two lines below the title "Memorandum." The complete title of the addressee is used whenever possible. Multiple addressees are listed vertically with each title beginning on a new line. When addressing a memorandum to the Secretary or Deputy Secretary, type their titles as "Secretary" and "Deputy Secretary."

"Attention" Line

When applicable, the "Attention:" line is considered part of the "To:" line and is typed immediately below the title of the addressee.

"Through" Line

When higher level review is required before delivery to the recipient, the "Through:" line is typed flush with the left margin and two lines below the "To:" line. The complete title of the reviewing official is used whenever possible.

"From" Line

The "From:" line is typed flush with the left margin and two lines below the "To:" or "Through:" line. The complete title of the signing official is used whenever possible. Otherwise, type that portion of the title which may be added to by stamp (e.g., Deputy, Acting).

"Subject" Line

The "Subject:" line is typed flush with the left margin and two lines below the "From:" line. The subject line on all memoranda will clearly identify the subject and purpose to ensure appropriate handling by the addresses and intermediate officials. If a memorandum relates to a controlled correspondence, type the control number on the "Subject:" line of the memorandum.

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Replaces: Bureau of Indian Affairs Correspondence Handbook published in June 1996 and the Indian Affairs Correspondence Handbook dated October 2001

Body of Memorandum

The body of the memorandum begins two lines below the "Subject:" line. Memoranda are to be brief and to the point; try to limit it to one page. If it is necessary to expound on a subject for the sake of clarity, the substance of the communication should be prepared as an attachment and the memorandum written to transmit the attachment.

Addressing Memos To Multiple Recipients Within Indian Affairs

То:	Recipients
All Employees	All employees in the Office of the Assistant Secretary, the Office of Indian Education Programs, and the Bureau of Indian Affairs in headquarters, the regions, and the field
All Headquarters Organizations	All headquarters branches, divisions, and offices within the Office of the Assistant Secretary, the Office of Indian Education Programs, and the Bureau of Indian Affairs
Headquarters Directors	All headquarters directors in the Office of the Assistant Secretary, the BIA and OIEP
Central Office Deputy Directors	All headquarters deputy directors who report to the Director, Bureau of Indian Affairs
Central Office Division Chiefs	Used only in conjunction with Central Office Deputy Directors, distribution is expanded to include mid-level managers in headquarters
Education Line Officers	All area and agency education program administrators
Regional Deputy Directors	All Regional Deputy Directors
Agency Superintendents and Field Officers	Used only in conjunction with Regional Deputy Directors, distribution is expanded to include all officers-in-charge of BIA field locations

Sentence

Never split a sentence between two pages. A sentence should average 15 – 20 words, and never longer than 40 words. Cut out words that aren't really necessary.

<u>Paragraph</u>

Use block format. Start a new paragraph near the end of a page only if at least two lines will fit on the first page and at least two lines will continue on to the following page. In all other cases, begin the new paragraph on the following page.

Paragraph Numbering

Paragraphs and subparagraphs may be numbered and lettered for clarity, if necessary. Most word processing software provides a number of options for numbering and lettering paragraphs and subparagraphs: use the style best suited to the correspondence.

<u>Bullets</u>

Bullets may be used in memoranda to be signed in Indian Affairs as an option to numbering and lettering paragraphs. Bullets are less formal than numbering and lettering but are appropriate when each of the "bulleted" items is of equal importance.

Line Spacing

Single-space text; double-space between paragraphs. If a memorandum is less than 10 lines, the text may be double-spaced. In that case, triple space between each paragraph. Double-spaced memoranda should have no more than two paragraphs.

Quotations

Run a quotation of less than two lines into the text. Longer quotations are set off by 1½ inch left and right margins.

Footnotes

Footnotes may be used in memoranda.

Continuation Pages

Type the second and succeeding pages on plain bond paper. Beginning with the second page, type the page number 1 inch from the top of the page, flush with the right margin. Double-space between the page number and the text.

Signature Block

Do not type anything in the signature area of a memorandum, since a complimentary close is not used and the signer's title is already given in the heading.

Disposition Blocks

Disposition blocks are used to show concurrence or approval by higher organizational levels. Type disposition blocks flush with the left margin, on the fourth line below any preceding entry. A sample of the format of disposition blocks is shown in Illustration 4-4 at the end of this chapter. Prepare disposition blocks for letters using the same format.

Attachments

Material accompanying a memorandum is identified as an attachment. If the attachment is not specified in the text, provide a short description following the notation of the attachment, or separate cover.

Bulky Attachments

Do not forward bulky attachments which do not require a policy review. Instead, insert a sheet stating that the attachments have been omitted and give a room and telephone number where they may be obtained. This also applies to documents that require policy review.

Separate Cover

Material that will be sent in an envelope separate from the memorandum is indicated by using "Separate Cover" rather than attachment.

Information Copies (cc:)

If you want the addressee to know who is receiving copies of the memorandum, identify those receiving a copy (cc:) on the original.

Blind Copies

Identify blind copies (bcc:) only on the file copies.

Saving Documents

All documents prepared for signature by senior officials must be saved in the "k:\share" drive so that any needed changes can be readily made.

Indian Affairs Correspondence Handbook (7 IAM-H)

Illustration 4-1

United States Department of the Interior BUREAU OF INDIAN AFFAIRS

Washington, DC 20240

Memorandum

To: Special Trustee for American Indians Assistant Secretary – Policy, Management and Budget Assistant Secretary – Indian Affairs

Through: Director, Bureau of Indian Affairs

From: Deputy Director, Office of Trust Services

Subject: Analysis of Trust Resource Functions

The Bureau of Indian Affairs (BIA) has completed the functional analysis of trust resources required by the High Level Implementation Plan, Trust Policies and Procedures subproject, Milestone E8. The BIA reviewed approximately 75 subject areas that are either covered by existing regulations or that could benefit from formal regulatory guidance. In addition, the BIA sent a survey to all Indian tribes and all regions requesting assistance in establishing the priorities for updating regulations, policy manuals, and operational handbooks.

The attached report provides a summary of existing regulations, identifies inconsistencies with the Trust Principles set forth in Secretarial Order No. 3215 and 303 DM 2, indicates whether the regulations should be amended or repealed, and recommends a multi-year schedule for completing the task. While the report is comprehensive in terms of subject matter that needs to be reviewed, it is highly likely that the scope of the deficiencies to be corrected will expand as we work jointly with tribal governments, the Office of the Special Trustee, and field staff to make the necessary revisions.

We are available to answer questions that you may have concerning the report and the recommendations contained therein.

Attachment

- GENERAL FORMAT FOR A MEMORANDUM.
- USE THE "THROUGH" LINE WHEN IT IS NECESSARY TO INDICATE REVIEW AND APPROVAL BY AN OFFICIAL SENIOR TO THE "FROM" EMPLOYEE/OFFICER.

United States Department of the Interior OFFICE OF THE SECRETARY Washington, DC 20240

Memorandum

To:	Director, Office of Self-Governance All Central Office Deputy Directors and Directors All Deputy Regional Directors
From:	Comptroller and Chief Financial Officer
Subject:	FY 2001 Management Control Process

It is time to begin the FY 2001 Management Control Process. The Deputy Director, Office of Financial Management, provides guidance at Attachment 1 on the timing and conduct of the Department's FY 2001 Management Control Program.

You are requested to complete Attachment 2, Indian Affairs: 2001 Management Control Plan. The completed forms should be sent to the Office of Audit and Evaluation by January 15, 2XXX. Your responses will be consolidated into a Bureau-wide plan and submitted to the Department. In preparing your submission, please keep in mind the following:

- Use scheduled program reviews to meet management control requirements.
- Avoid reviews that duplicate General Accounting Office and Office of Inspector General audit work.
- Conduct reviews of those functions or programs that are of particular concern to you as a manager.

During FY 2001, the General Accounting Officer and the Office of Inspector General have scheduled the reviews that are listed on the following page.

General Accounting Office

- Reduction of Accumulated Fuels on Federal Lands
- Tribal Acknowledgment Process
- Comparison of DOD and BIA Schools

Office of Inspector General

- Bonding of Oil and Gas Wells
- Selected Programs of the Cheyenne and Arapaho Tribes
- Compliance with Local Financial Plans

If you need assistance in planning or conducting management control reviews or have questions, please contact the Office of Audit and Evaluation, Mr. John Monroe, (202) 555-1212.

Attachments

- "CENTRAL OFFICE" DEPUTY DIRECTORS INCLUDE ONLY THE OFFICERS IN BIA; THOSE IN THE ASSISTANT SECRETARY'S OFFICE SHOULD BE SEPARATELY IDENTIFIED IN THE LIST OF ADDRESSEES.
- BULLETS ARE APPROPRIATE IN THIS MEMORANDUM, AS EACH OF THE ITEMS IN THE SEPARATE LISTS IS OF EQUAL IMPORTANCE AS THE OTHER ITEMS.

Indian Affairs Correspondence Handbook (7 IAM-H)

Illustration 4-3

United States Department of the Interior BUREAU OF INDIAN AFFAIRS Washington, DC 20240

Memorandum

- To: Assistant Secretary Policy, Management and Budget Attention: Ms. Penny Pincher
- From: Deputy Director, Office of Trust Services
- Subject: CFO Advisory Task Force
- The Assistant Secretary Indian Affairs has designated Greene Eyeshade,

Administrative Officer, Olympic Peninsula Agency, to serve as the Indian Affairs

member of the CFO Advisory Task Force. You may contact Mr. Eyeshade at

(206) 555-1212.

cc: Director, Office of Human Resources Chief, Division of Accounting Operations Chief, Division of Acquisition

• MEMOS TO AN ASSISTANT SECRETARY WOULD NORMALLY BE SIGNED EITHER BY THE DIRECTOR, BUREAU OF INDIAN AFFAIRS OR THE ASSISTANT SECRETARY; HOWEVER, ROUTINE ADMINISTRATIVE MATTERS DIRECTED TO A STAFF MEMBER IN THE ASSISTANT SECRETARY'S OFFICE MAY BE SIGNED AT LOWER ORGANIZATIONAL LEVELS.

Indian Affairs Correspondence Handbook (7 IAM-H)

Illustration 4-4

United States Department of the Interior BUREAU OF INDIAN AFFAIRS

Washington, DC 20240

Memorandum

To:	Director, Bureau of Indian Affairs
	Assistant Secretary - Indian Affairs

From: Director, Office of Financial Management

Subject: Membership on CFO Advisory Task Force

By a memorandum dated September 30, 2001, the Assistant Secretary - Policy, Management and Budget requested that each Assistant Secretary appoint a representative to serve on a Task Force to formulate recommendations for enhancements to and integration of a number of Department-wide administrative systems.

I recommend that Greene Eyeshade, Administrative Officer, Olympic Peninsula Agency, serve as the Indian Affairs' member of the Task Force. The Director, Northwest Region, endorses this appointment.

Concur:

Director, Bureau of Indian Affairs

Approved:

Assistant Secretary - Indian Affairs

Date

Date

cc: Deputy Director, Northwest Region

- "CONCUR" IS TYPED FOUR LINES AFTER ANY PRECEDING TEXT.
- NOTE THE CORRECT FORM TO ADDRESS ONE REGIONAL DIRECTOR.

Chapter 5 — Copies

Revised: June 2004

Replaces: Bureau of Indian Affairs Correspondence Handbook published in June 1996 and the Indian Affairs Correspondence Handbook dated October 2001

This chapter provides information on copy requirements and specifications. Use the following requirements when preparing letters and memoranda.

A. FILE COPIES THAT MUST ACCOMPANY CORRESPONDENCE

Blind Copy (bcc)

The distribution of blind copies is identified only on file copies. In addition to listing the various file copies, it is also used to identify internal distribution of informational copies.

Information Copy (cc:)

Notations of cc: identify recipients for the benefit of the addressee. Information copies (cc:) for other recipients are photocopies of the signed original letter or memorandum.

Chronological Copy

"Chronological copies" are maintained in date order by the originating office. Maintenance of these files is at the option of each originating office.

Copy to your Washington Office (For Controlled Congressional Correspondence ONLY)

When responding to a Member of Congress at a district office, the notation "Copy to Your Washington Office" is included on the original and a letterhead copy of the response is sent to the Member's Washington Office. It is not included on the courtesy copy.

Courtesy Copy

A courtesy copy is produced on letterhead copy paper and is sent with all replies to letters from Members of Congress. Print continuation pages on plain white paper. This copy is provided as a service to congressional inquiry so that our response can readily be forwarded to the constituent.

File Copy

A generic term covering surname copies, hold copies, chronological copies, reading copies, and other copies maintained for reference.

Hold Copy

A copy that is kept in the originating office as a reminder until the correspondence is signed. This copy is not forwarded with the package for surname/signature but held in originating office. Maintenance of these files is at the option of each originating office.

Indian Affairs - Executive Secretariat (IA-ES)

Revised: June 2004 Replaces: Bureau of Indian Affairs Correspondence Handbook published in June 1996 and the Indian Affairs Correspondence Handbook dated October 2001

Printed on letterhead copy. This copy must accompany all controlled correspondence and all non-controlled correspondence that will be signed by the Director, Bureau of Indian Affairs, a Deputy Assistant Secretary, the Principal Deputy Assistant Secretary, or the Assistant Secretary.

Informational Copy

A photocopy of the signed original letter that is provided to other Indian Affairs or Departmental offices that have an official interest in the subject of the correspondence.

Surname Copy – Secretary's File Copy

Printed on yellow Office of the Secretary letterhead with the surname "ladder." Print continuation pages on plain yellow paper. These copies must accompany all correspondence to be signed by a Deputy Assistant Secretary, Principal Deputy Assistant Secretary or by the Assistant Secretary. A BIA surname copy printed on plain yellow paper is included with these copies.

(**Note:** Proper surnaming requires that surnames be fully spelled out and dated. Initials on surname copies will not be accepted.)

Secretary's Reading File (RF)

Printed on white letterhead copy paper. These copies are sent to the Department for senior Departmental staff review and information. Print continuation pages on plain white paper. Two RF copies must be made for all Indian Affairs correspondence signed by the Secretary, the Deputy Secretary, the Assistant Secretary, or by a Deputy Assistant Secretary.

Surname Copy – Bureau of Indian Affairs

Printed on yellow BIA letterhead. Continuation pages are printed on plain yellow paper. This is the official BIA file copy that must accompany all correspondence to be signed by a BIA official.

B. NOTATIONS ON FILE COPIES

Multiple Addressees

When the same reply is sent to more than one person, make just one file set. Two lines below the signature block on the file set, type: "Similar letter sent to:" and type a vertical list of the names and addresses of the other recipients. See the following example:

Similar letter sent to:

Mr. John Smith National Congress of American Indians 1300 Connecticut Avenue, NW Washington, DC 20036

Ms. Jane Adams 1451 West 156th Street Chicago, IL 60036

Distribution of File Copies

Type "bcc:" (in lower case) and list the distribution of copies in a vertical column or columns, or type across the page using semicolons to separate the copies. Multiple informational copies can be listed on the same line. It is not necessary to provide a copy to every organization that surnames a letter unless there is specific direction to do so.

Department File Copies for Secretary's Office

The following example identifies the copies for correspondence tasked to Indian Affairs by the Department Executive Secretariat. Use the notations "ES-SIO (TP#____)" for identification purposes of department controlled correspondence.

bcc: Secretary's Surname; Secretary's Reading File (2); *CL; *PMB; *SOL; ES-SIO (TP# Enter the Tasking Profile # for DOI Controlled Correspondence); BIA Surname; Chron; IA-ES (Control #);

*Only when recommended surnames are required.

File Copies for BIA Officials

The following example identifies the copies required for all controlled correspondence that will be signed in the BIA and for all letters or memoranda prepared for the DBIA signature. If informational copies are provided to other offices, those offices should be noted as shown in the preceding example. Omit the copy for IA-ES for non-controlled correspondence that is signed by a Deputy Director or Director.

bcc: OTS Surname; IA-ES (Control # if applicable); Chron; Hold (optional)

Organization, Author, Typist, Date, Telephone No., Document ID, and Records Schedule Number

The following table shows how to identify those involved in production of the document, where it can be found on the computer system, and the records schedule in which the official

Revised: June 2004 Replaces: Bureau of Indian Affairs Correspondence Handbook published in June 1996 and the Indian Affairs Correspondence Handbook dated October 2001

surname copy and related material will be filed. The "IA" identifier is used only if the document will be signed by an official outside of Indian Affairs.

<u>IA</u> :	IA:OTS:RFJones:abc:06/28/04:208-7818:k\shared\letters\ES Control 1234:3601-T5						
*	*	*	*	*	*	*	*
*	*	*	*	*	*	*	* Records Schedule No.
*	*	*	*	*	*	* Compi	ter drive, file folder, and document ID
*	*	*	*	*	*	Compe	
*	*	*	*	*	* Auth	nor's Telepho	one Number
*	*	*	*	*			
*	*	*	*	* Dat	e typed		
*	*	*	*				
*	*	*	* Ту	/pist's ii	nitials		
*	*	*					
*	*	* Author's initials and last name					
	* *						
*	* * Originating Office						
* IA (Use only when correspondence will be signed outside of Indian Affairs)							

<u>Reruns</u>

Corrections for spelling, grammar, punctuation, etc., are indicated on the file copy by including a second line under the line displayed above. Changes of this type do not need to be cleared through any office that has previously surnamed the document. Draw an "X" through the original correspondence and surname copy; fold in half lengthwise, and clip them to the left inside of the folder on top of any other material. Type the original surnames and dates surnamed on the official file copy and forward to the office that returned the document for correction.

 $OTS: RFJ ones: abc: 06/28/04: 208-7818: k\share\ES Control 1234: 3601-T5 Rerun: abc: 06/30/04$

Rewrites

Indicate corrections that change the meaning of the correspondence as shown below. Draw an "X" through the original correspondence and surname copy; fold in half lengthwise, and clip them to the left inside of the folder on top of any other material. Rewritten correspondence must be rerouted through other surname offices. All surnames must be shown on revised copies.

OTS:RFJones:abc:06/28/04:208-7818:k\share\letters\ES Control 1234:3601-T5 Rerun:abc:06/30/04 Rewritten:SOL:Keep:abc:07/15/04 Rewritten:Blackwell:abc:07/18/04

Revised: June 2004 Replaces: Bureau of Indian Affairs Correspondence Handbook published in June 1996 and the Indian Affairs Correspondence Handbook dated October 2001

C. INFORMATIONAL COPIES

Make photocopies of signed originals to distribute as informational copies and one to keep with the official file copy. The following table shows those who should routinely receive copies of different types of correspondence:

Responding Organization	When the correspondence	Provide copy to
All Action Offices	Is to Members of Congress	Congressional and Legislative Affairs
All Action Offices	Responds to a FOIA or Privacy Act Request	FOIA Officer or FOIA Coordinator
All Action Offices	Commits another organization to take action; or Directs the correspondent to another organization	Organization(s) referenced in the correspondence
Central Office	Is to an Indian tribe	Regional Deputy Director and Agency Superintendent or Field Officer
Central Office	Is to a school board	Education Line Officer and Principal (if the school is Bureau-operated)
Region	Is to an Indian tribe	Superintendent or Field Officer

Chapter 6 — Signature Package

This chapter describes how to arrange and assemble correspondence when it is ready for review and signature.

A. Briefing Papers

Staff members should prepare an explanatory note as a cover for large or complicated packages so that the reviewing and signing officials need not read the entire package. Briefing papers should also be used if the correspondence may have major impact on/or effect a policy change, or if it is relevant to an upcoming meeting.

B. Enclosures or Attachments

Bulky enclosures or attachments that do not require a policy review need not be forwarded with the correspondence. If it is necessary that bulky enclosures accompany the correspondence, hold the copies of the enclosures/attachments with informational copies until the correspondence is signed.

C. Route Sheets

Use the appropriate Route Sheet to direct correspondence that will be signed outside of the originating office:

(1) Automated Indian Affairs Route Sheet (Central Office only) for all other correspondence to be signed outside of the originating action office (This form is used to show routing for non-controlled correspondence which is created by the action office.); and

(2) Controlled Correspondence/FOIA Route Sheets (These forms are attached by IA-ES and FOIA office to priority correspondence assigned for control.).

(**Note:** Full instructions for completing the Controlled Correspondence form are on the reverse side of the form.)

D. Surname and Signature Identification

(1) If there is more than one letter or memorandum to be surnamed, attach surname tabs to the upper right corner of each of the pages to be surnamed.

(2) If a letter or memorandum is more than one page, attach a signature tab to the lower right corner of the page to be signed.

(3) If there is more than one letter or memorandum to be signed, attach a signature tab to the lower right corner of each of the pages to be signed.

Revised: June 2004

E. Folder Assembly

Use folder for all correspondence that will be signed outside of the originating office. Arrange the correspondence as shown in the following table:

LEFT INSIDE OF FOLDER | RIGHT INSIDE OF FOLDER

1. Explanatory information, if necessary	1. Plastic cover
2. Incoming letter or memo, if any	2. Outgoing letter or memorandum
3. Interim reply or acknowledgement	3. Courtesy copy, if required
4. Background material if any	4. Enclosures or attachments, if any
5. Copy of enclosure or attachment	5. Addressed white envelope, if required
	6. *Brown envelope (flap folded over items 2-5)
	7. Secy's Surname, Secy's RF (2), if required
	8. BIA surname copy
	9. IA-ES copy, behind routing sheet
	10. Office of chronological copy
	11. Office hold copy (optional)

*The brown envelope separates all outgoing papers from file copies and serves as a guide to the surname copy.

(**Note:** Place IA-ES and copy for Office of External Affairs, Congressional and Legislative Affairs—IA (congressional mail) under the routing sheet.)

Chapter 7— Correspondence Handling After Signature

CORRESPONDENCE SIGNED IN INDIAN AFFAIRS

A. Indian Affairs Signing Office.

After a letter or memorandum is signed, the signing office will-

(1) Stamp the date on the signed original letter or memorandum and return entire folder to IA-ES;

(2) IA-ES will stamp the name and date of the signing official on all copies;

(3) IA-ES will remove and distribute the Secretary's surname copy, the Secretary's Reading File copies, any copies designated for the Department ES-SIO, and IA-ES copy*; and

(4) IA-ES will place the completed package in the appropriate location for pick-up by the originating office.

*(**Note**: This statement does not apply to <u>Federal Register</u> documents and Tribal-State compacts. IA-ES will return the original route sheets and surname copies to the originating office.)

B. Originating Office.

The originating office will pick up signed correspondence and-

(1) Make copies of the signed original if necessary;

(2) Mail the signed correspondence and informational copies using an addressed envelope;

(3) If the correspondence is an interim reply, return folder and contents to the responsible staff member for preparing the final reply;

(4) Attach the surname copy to the original incoming letter, and file appropriately; and

(5) File the office chronological copy and dispose of the office hold copy.

Chapter 8 — Clearance and Signature Authorities

This chapter discusses the correspondence clearance process and identifies the Indian Affairs senior officials who are authorized to sign controlled correspondence.

A. Surname Process

In DOI and BIA, the "surname process" is used to record official concurrence with the content of a variety of written documents, such as testimony, written responses to congressional hearings, comments on proposed legislation, correspondence, and reports. The surname process is designed to ensure that written information is accurate and provides consistent policy statements. To expedite the process, surnames should be kept to a minimum of two in each office.

B. Nonconcurrence

Senior officials or employees are not required to surname a document that the official believes to be incorrect or inappropriate. If an official does not concur with a document received for surname, he/she should take one of the following actions:

(1) If the desired change is minor and does not involve substantive changes to the content of the correspondence, rewrite the document.

(2) If the desired change affects the substance of the correspondence, contact the originator and attempt to reach an agreement on content.

(3) If the desired change affects the substance of the correspondence and agreement cannot be reached with the originator, prepare an "internal" memorandum for inclusion on the left side of the correspondence file. This memorandum should contain the writer's objections, the reasons for them and suggested new wording (if appropriate).

(4) If an official lacks knowledge or jurisdictional interest in the subject, neither concurs nor objects to the document, he/she may indicate this by writing "noted" to the left of his/her surname.

C. Correspondence Clearance

Correspondence should be routed through offices with a direct interest in or responsibility for the functions, programs, or policies that are covered by the correspondence. While the identification of appropriate clearances is often a case-by-case determination, some general clearance requirements are shown below:

(1) BIA Deputy Directors or AS-IA Office Directors must surname all correspondence originating in their organization and forwarded for signature by the DBIA or any official in the Office of the Assistant Secretary - Indian Affairs.

(2) Subject Matter Experts must review correspondence that addresses the following specific matters:

	Clear Th	nrough
Subject	Headquarters	Field
Accounting policies and practices	Office of the Chief Financial Officer	Accounting Officer or Administrative Officer
FOIA and Privacy Act	Office of the Chief Information Officer	FOIA Coordinator
Fund distribution, appropriations actions, fund status	Office of the Chief Financial Officer	Budget Officer or Administrative Officer
GAO and OIG audits	Audit and Evaluation, Chief Financial Officer	Audit and Evaluation
Interagency Agreements	Division of Acquisition (BIA) or Division of Acquisition and Property Management (DOI) as appropriate	Contracting Officer
Interpretation of laws or regulations, appeals, or other legal matters	Solicitor	Regional Solicitor
Legislative proposals	Office of External Affairs	Office of External Affairs
Organizational change	Servicing Personnel Office, Budget Management, and Human Resources	Servicing Personnel Office, Budget Management, and Human Resources
Performance under grants, contracts, cooperative agreements or proposed amendments to such awards	Commercial: COTR, COR, and Contracting Officer; Grants and Self-Determination Awards: Awarding Official	Commercial: COTR, COR, and Contracting Officer; Grants and Self-Determination Awards: Awarding Official
Personnel actions	Servicing Personnel Office	Servicing Personnel Office
Proposed and final regulations	Office of Planning and Policy Analysis	N/A
Responses to media	Office of External Affairs	Office of External Affairs
Transfer or disposal of personal or real property	Division of Property Management	Property Officer
Unfair labor practices or other official correspondence with union representatives	Servicing Personnel Office, Office of Human Resources	Servicing Personnel Office

D. Clearance of Revised Correspondence

If substantive changes are made during the clearance process, the document is re-routed for clearance. Documents that have only minor changes relating to style, grammar, and punctuation, may be sent directly to the office that recommended the changes. In this case, the surnames and dates of the offices that had previously cleared the document are entered on the file copy.

E. Signature Authority

The FULL NAME of the person signing a document is typed above the person's title.

(1) Memoranda — The full name of the person signing the memoranda is typed on the "From" line, above the person's title. *Example:*

(Full name of incumbent) Director, Bureau of Indian Affairs

(2) Letters — The full name of the person signing the letter is typed in the complimentary closing, under the person's signature and above the person's title. *Example:*

(Full name of incumbent) Director, Office of Indian Education Programs

(3) Approval documents — Type the full name of the person approving the document on the approval line, below the person's signature. *Example:*

(Full name of incumbent) Assistant Secretary – Indian Affairs

The *lowest* organizational level at which various types of correspondence can be signed is shown below. Any official acting for a designated signer may sign, as may those at a higher organizational level.

Addressee(s)	Headquarters	Field
All Tribal Leaders	Assistant Secretary - Indian Affairs	N/A
All Tribal leaders within a	Assistant Secretary - Indian Affairs;	Regional Deputy Director
single region	Director, Bureau of Indian Affairs	
All Tribal leaders within a	Assistant Secretary - Indian Affairs;	Superintendent
single agency	Director, Bureau of Indian Affairs	_
Individual Tribal Leaders	Bureau Deputy Director; AS–IA Office	Superintendent
	Director	-
All School Boards	Director, Office of Indian Education Programs	N/A
All School Boards under an	Deputy Director, Office of Indian Education	Education Line Officer
Education Line Officer	Programs	
Heads of National Indian	Assistant Secretary - Indian Affairs; Director,	Regional Deputy Director
Organizations	Bureau of Indian Affairs; Director, Office of	
	Indian Education Programs; Director, Office	
	of Law Enforcement Services	
Chairman/Ranking Minority	Assistant Secretary - Policy, Management and	N/A
Member, Interior Appropriations	Budget	
Subcommittees		
Chairman/Vice Chairman, Indian	Assistant Secretary - Indian Affairs; Director,	N/A
Affairs Committee	Bureau of Indian Affairs; Director, Office of Indian	
	Education Programs	
Chairman/Ranking Minority	Assistant Secretary - Indian Affairs; Director,	N/A
Member, House Resources	Bureau of Indian Affairs; Director, Office of Indian	

Revised: June 2004

Replaces: Bureau of Indian Affairs Correspondence Handbook published in June 1996 and the Indian Affairs Correspondence Handbook dated October 2001

Committee	Education Programs	
Members of Congress: constituent inquiries other than tribal	Assistant Secretary - Indian Affairs; BIA Deputy Director; Director, Office of Indian Education Programs	Regional Deputy Director and Education Line Officer
Members of Congress: tribal matters and policy concerns	Assistant Secretary - Indian Affairs; Director, Bureau of Indian Affairs; Director, Office of Indian Education Programs; Director, Office of Law Enforcement Services	Regional Deputy Director
Governors	Assistant Secretary - Indian Affairs; Director, Bureau of Indian Affairs; Director, Office of Indian Education Programs	Regional Deputy Director
General Public: Release of Information requested under FOIA/Privacy Act	Office of the Chief Information Officer	Regional Deputy Director; Superintendent; Education Line Officer
General Public: Denial/Partial Denial/No record responses to FOIA/Privacy Act requests	Office of Chief Information Officer	Regional Deputy Director
General Public: General Information	BIA Deputy Director; AS-IA Office Director	Regional Deputy Director; Superintendent; Education Line Officer
Secretaries/Deputy Secretaries	Assistant Secretary – Indian Affairs	N/A
Assistant Secretaries	Director, Bureau of Indian Affairs; Director, Office of Indian Education Programs	N/A
Other DOI Bureau Directors	Director, Bureau of Indian Affairs; Director, Office of Indian Education Programs	N/A
Other DOI Bureaus' and other Departments' State/Regional Directors	Director, Bureau of Indian Affairs; Director, Office of Indian Education Programs	Regional Deputy Director
BIA Regional and Headquarters Directors	Director, Bureau of Indian Affairs; Director, Office of Education Programs	Regional Deputy Director

F. Authorization for Auto Pen Signatures

Auto pen signatures are authorized by the AS–IA and designated staff delegated to authorize the use of the auto pen signature.

Chapter 9 — Guidelines for Letter Writers

The guidelines presented in this chapter will help you comply with the President's June 1, 1998, memorandum on plain language in government writing.

On June 1, 1998, President Clinton signed "Memorandum for the Heads of Executive Departments and Agencies on Plain Language in Government Writing" and published in the <u>Federal Register</u> on June 10, 1998 (63 FR 31885).

In the Memorandum, the President directs the Federal Government to send a clear message about what it is doing, what it requires, and what services it offers. Plain language must be used in all new documents, other than regulations, that explain how to obtain a benefit or service or how to comply with a requirement you administer or enforce. For example, these documents may include letters, forms, notices, and instructions.

Section 1. What's Plain Language?

Plain language can be understood by YOUR reader at first reading. It doesn't mean writing for certain grade level—it means organizing and writing for your reader. Writing in plain language saves time and money for writers and readers.

The Plain Language Website at <u>www.plainlanguage.gov</u> offers more detailed guidance, good examples, related reference documents, links to other plain language sites, and a list of people willing to give you advice and assistance. In general:

- Organize your material to serve the needs of your reader.
- Write sentences in the active voice and use "you" and other pronouns.
- Use common, everyday words in short sentences.
- Use easy-to-read design features like lists, tables, graphics, and "white space."
- Write short sentences and sections.

The Plain Language Action Network provides the following advice on writing letters:

The traditional way of writing government documents has not worked well. Too often, complicated and jargon-filled documents have resulted in frustration, lawsuits, and a lack of trust between citizens and their government. To overcome this legacy, we have a great responsibility to communicate clearly.

Revised: June 2004

Replaces: Bureau of Indian Affairs Correspondence Handbook published in June 1996 and the Indian Affairs Correspondence Handbook dated October 2001

Section 2. How Can We Be Better Writers?

We believe that the most important goals are these-

- Engage your reader
- Write clearly
- Write in a visually appealing style

The next several pages summarize some of the best techniques to achieve these three goals. Following the summary, you'll find detailed suggestions for applying these techniques to your writing.

Engage Your Readers

Engaging your readers sends a message that you have considered who they are and what they need to know. When you communicate a concern for your readers' needs, they are more likely to be receptive to your message.

When your document is plainly written, your readers are more likely to-

- Understand what you want and take appropriate action
- Focus on key information
- Believe that you are concerned with their needs

How can you engage your readers?

You engage readers by speaking to them directly and clearly and by organizing your message in a structure that reflects their interests. Here are some key ways—

A. Identify your audience

Identify your audience early and think about why the reader needs to read the document. Identify people who will be interested, even if they are not directly affected. Write to everyone who is interested, not just to technical or legal experts. Keep in mind the average reader's level of technical expertise.

B. Organize to meet your reader's needs

People read documents to get answers. They want to know how to do something or what happens if they don't do something. Organize your document to respond to these concerns. Frequently this means describing events as they occur--you fill out an application to get a benefit, you submit the application, the agency reviews the application, the agency makes a decision on the application. Think through the questions your readers are likely to ask and then organize them in that order.

C. Use "you" and other pronouns to speak directly to readers

Revised: June 2004

Replaces: Bureau of Indian Affairs Correspondence Handbook published in June 1996 and the Indian Affairs Correspondence Handbook dated October 2001

"You" reinforces the message that the document is intended for your reader in a way that "he," "she," or "they" cannot. More than any other single technique, using "you" pulls readers into your document and makes it relevant to them. Using "we" to refer to your agency makes your sentences shorter and your document more accessible readers.

D. Use the active voice

Active voice makes it clear who is supposed to do what. It eliminates ambiguity about responsibilities. *Not:* "It must be done." *But,* "You [or someone else] must do it."

E. Use the appropriate tone

The tone of a letter affects how well the reader takes in your message. A cold tone can cause the reader to tune out the message. In some cases, it causes him to put down the letter rather than attempting to read it at all. Select the tone based on who your reader is and what his or her circumstances are.

Write Clearly

For years, most of us have addressed our documents mainly to technical experts and lawyers, rather than to the many other readers we want to influence. A jargon-laden, legalistic style does not clearly convey important information. You can reduce confusion or misinterpretation for all readers without sacrificing the technical integrity of your writing.

How can you write more clearly?

Government documents present special challenges because of the highly technical information they often contain. At the same time, you have multiple audiences, some highly knowledgeable, some less so. In fact, focus-group results show that even technical experts do not always understand technical language easily or quickly. The following techniques will help ensure that you keep your language clear, so that your users can focus on technical information.

Use short sentences

Express only one idea in each sentence. Long, complicated sentences often mean that you aren't clear about what you want to say. Shorter sentences show clear thinking. Shorter sentences are also better for conveying complex information; they break the information up into smaller, easier-to process units. Vary your sentence structure to avoid choppiness, but don't revert to tangled multi-clause sentences.

Use the simplest tense you can

Using present tense avoids the clutter of compound verbs and clearly conveys what is standard practice.

Use "must" to convey requirements

Revised: June 2004 Replaces: Bureau of Indian Affairs Correspondence Handbook published in June 1996 and the Indian Affairs Correspondence Handbook dated October 2001

Use "must" for obligation, "may" for permission, and "should" for preference. Use "may not" to convey prohibitions. Avoid the ambiguous "shall." When was the last time you heard "shall" in everyday conversation? If you must include advisory material, put it in brackets.

Place words carefully

There are several ways you can reduce ambiguity—

- Keep subjects and objects close to their verbs.
- Put conditionals such as "only" or "always" and other modifiers next to the words they modify. Write "you are required to provide only the following," not "you are only required to provide the following."
- Put long conditions after the main clause. Write "complete form 9-123 if you own more than 50 acres and cultivate grapes," not "if you own more than 50 acres and cultivate grapes, complete form 9-123."

Avoid words and constructions that cause confusion

Common sources of confusion include—

- Undefined or overused abbreviations and acronyms
- Two different terms used for the same thing (car, vehicle, auto, conveyance--choose one)
- Giving an obscure technical or legal meaning to a word commonly understood to mean something different (defining "car" to include trucks)
- Legal, technical, and "fashionable," but confusing, jargon
- Strings of nouns forming complex constructions (surface water quality protection procedures)
- Pronouns that don't clearly refer to specific nouns
- Stilted, wordy language

Use contractions when appropriate

Contractions can speed reading, improve accuracy, and sometimes soften the tone of your letters.

Write in a visually appealing style

We want our documents to help readers get information. Visually appealing documents are far easier to understand than more traditional styles. Traditional government documents are often dense and confusing. Replace blocks of text with headings, tables, and more white space. You will help your reader by making the main points readily apparent and grouping related items together. Use a clear and un-crowded presentation and your readers will be

more likely to understand what you want to convey. In turn, your readers will be more likely to do what you want them to do in their dealings with your agency.

Include only one issue in each designated paragraph

Limiting each paragraph to one issue gives the document a clean appearance and contributes to the impression that it is easy to read and understand. By presenting only one issue in each designated paragraph, you can use informative headings that reflect the entire issue covered by the paragraph when writing particularly long or complex letters.

Use vertical lists

Vertical lists highlight a series of requirements or other information in a visually clear way. Use vertical lists to help your reader focus on important material. Vertical lists—

- Highlight levels of importance
- Help the reader understand the order in which things happen
- Make it easy for the reader to identify all necessary steps in a process
- Add blank space for easy reading

Use tested emphasis techniques to highlight important points

Emphasis techniques are useful to draw the reader's attention to a line or two. You should use techniques like **bold and italics** that have been tested on readers; they draw the reader's attention to the area and are easy to read. You shouldn't use **ALL CAPS**; they're much harder to read.

Section 3. More Techniques for Better Writing

This section provides examples of how to use the techniques listed in the introduction. The examples are drawn from different agencies across the Federal Government. Because this guidance was written initially for regulations writers, most of the examples are from regulations. You won't find any of these exact examples in the *Code of Federal Regulations*. We've altered them to provide what we think are better examples of the techniques we recommend.

In the rest of this chapter, we've used the symbols below to help indicate visually the points we're making.

We've used	to indicate
\checkmark	Particularly important concepts
8	bad examples of plain English
0	our suggestions for a better presentation of the same subject matter
Italics	examples of text

Identify Your Audience

\checkmark Identify who is affected by a document and write to get their attention and answer their questions.

You have to grab your readers' attention if you want to get your ideas across. Let's face it, readers just want to know what applies to them. The best way to grab and hold their attention is to figure out who they are and what they want to know. Put yourself in their shoes. It will give you a new perspective.

Tell your readers why the material is important to them. Say, "If you want a research grant, here's what you have to do." Or, "If you want to mine Federal coal, here's what you should know." Or, "If you are planning a trip to Rwanda, read this first."

Identifying your audience should do more than just cause you to make sure the terms you use are clear. It should help you focus on the reader's needs. You should do this by thinking about what your reader knows about the situation now. Then think about how to guide them from their current knowledge base to what you need them to know. To help you do this, try answering the following questions—

- Who is the reader?
- Is there a secondary reader we need to give information?
- What does the reader(s) already know about the subject?
- What questions will the reader(s) have?

- What's the best outcome for my agency? What do I need to say to get this outcome?
- What's the best outcome for the reader? What do I need to say to get this outcome?

✓ Write to address your readers and their interests.

In a letter it is pretty easy to identify who your audience is; it is usually the person you are writing to. However, you must also consider any additional readers. For instance, if you write to a Member of Congress about a constituent problem, the office of the Member of Congress may attach a cover letter and send it on to the constituent without any further explanation. Therefore, you must write so that both audiences understand your letter.

Organize to meet your readers' needs

Once you've decided who your readers are and what they need to know, the next step is to present the information in an order that will make it easy to understand. Although letters will differ depending on the audience or the subject, your letter should usually have the same basic elements:

Opening Paragraph(s)

Include the following in the opening paragraph—

- The **main message** up front where the reader can find it.
- A sympathetic opening, if the situation calls for it.
- An **overview sentence** explaining what the letter is about.

Following Paragraphs

Present information in a logical order-

- In the order the reader would ask about it.
- In chronological order.

Main Message

Always start by putting your main message up front. Some people feel that bad news should be buried. But research shows that readers will always look for the bottom line. When you bury the main message, you only make it harder on your readers.

Sympathetic Tone

Research shows that the tone of a letter does affect how readable it is. A cold mechanical letter can cause readers to turn off before they read your message. That does not mean that

Revised: June 2004 Replaces: Bureau of Indian Affairs Correspondence Handbook published in June 1996 and the Indian Affairs Correspondence Handbook dated October 2001

we write to a customer the same way we would write to a relative. But it does mean you should use compassion and common sense.

Overview Sentence

While the Main Message is about the subject of the letter, the Overview Sentence is about the content. It's one sentence that acts as a kind of table of contents.

If the main message is **"Your benefits have been denied...**" The overview sentence might be, "This letter will explain why we denied your benefits, what you can do if you think we're wrong, and how long you have to reapply."

\checkmark You should present the information in the letter in the same order as you show it in the Overview Sentence.

How does the Overview Sentence compliment the Headings?

Think of your letter as guidance to get from Point A to Point B.

- The overview sentence is like the directions that tells the reader what to look for en route.
- The headings are the road signs that tell the reader when they've gotten there.

Letter Headings

Question headings are especially helpful in your letters. Headings in a letter help guide your readers to the points that are relevant to them.

There are three types of headings:

	Definition	Example
Question Heading	A heading in the form of a question.	Why Do We Use Headings?
Statement Heading	A heading that uses a noun and a verb.	Headings Help Guide a Reader.
Topic Heading	A heading that is a word or short	Helpful Headings.
	phrase.	

Readers read through letters by asking questions. That's why-

- Question Headings are the most useful. They ask the questions that readers are asking and guide them to the answers.
- Statement Headings are the next best choice because they are still very specific.
- Topic Headings are the most formal so many times management is more comfortable with them. But sometimes they're so vague that they just aren't that helpful. For instance, the heading Helpful Headings could be a list of headings or an explanation of why they are helpful.

It is best to stay with just one type of heading. But if that is not possible because the heading is too long and cumbersome, be sure to use no more than two types of headings in one letter.

Use Active Voice

✓ Active voice is the best way to identify who is responsible for what action.

In an active sentence, the person or agency taking an action is the subject of the sentence. In a passive sentence, the person or item that is acted upon is the subject of the sentence. Passive sentences often do not identify who is performing the action.

8	©
The lake was polluted by the company.	The company polluted the lake.
New regulations were proposed.	We proposed new regulations.
The following information must be included in	You must include the following information in your
the application for it to be considered complete.	complete application.
Bonds will be withheld in cases of	We will withhold your bond if you don't comply
noncompliance with all permits and conditions.	with all permit terms and conditions.

More than any other writing technique, using active voice and specifying who is taking an action will change the character of our writing.

How do you identify passive sentences?

Passive sentences have two basic features, although both do not appear in every passive sentence.

- A past participle (generally with "ed" on the end); and
- A form of the verb "to be."

8	©
Regulations have been proposed by the Department of Veterans Affairs.	We have proposed regulations.
The permit will be approved by the agency's State office.	Our State office must approve your permit.

In a very few instances, passive voice may be appropriate. For example, when one action follows another as a matter of law, and there is no actor (besides the law itself) for the second action, a passive sentence may be the best method of expression.

If you do not pay the royalty on your mineral production, your lease will be terminated [by the action of the law].

\checkmark To communicate effectively, write the majority of your sentences in the active voice.

Choose the right tone for your documents

\checkmark Make sure your tone doesn't turn your readers off and prevent them from responding to your documents the way you need them to.

Tone is important in all documents, but especially in letters. The tone of your letter will project your attitude to the reader. Although you can't hear it, tone in a letter has much the same effect as it has when you speak to someone. What's your reaction when someone speaks to you in a cold tone? Do you tune out of the conversation; pay more attention to the tone than the content; or walk away? Readers do much the same thing. When the tone of a letter is cold or harsh, many times readers will put down the letter and pick up the telephone.

How do you create a professional, compassionate tone?

There are several different techniques that you can use to create a professional, compassionate tone, depending on the content of your letter—

- Focus on the reader by using "you" and active voice,
- Use a sympathetic opening when appropriate,
- Apologize when we have done something wrong; and
- Use terms like "we regret" or "unfortunately" when delivering bad news.

Use "you" and active voice in your letters to focus on your reader.

One of the worst tone offenders in government writing is referring to people as if they were inanimate objects. Nothing turns people off more than being spoken to as if they were just a number. In the example below, the only two changes to the sentences are the use of "you" and active voice.

Can you feel the difference in the tone?

8	©
The leg injury is disabling, therefore, the	We found that you have a disabling leg injury,
payee is entitled to benefits.	therefore, you are entitled to benefits.

Be careful using "you" in letters.

It's important to refrain from using "you" if it sounds accusatory or insulting. That does not mean that you should put your letter in passive voice. Instead, put the emphasis on the agency by using "we."

8	©
You were not very clear.	We did not understand your message.
You did not send a payment.	We did not receive your payment.

Sympathetic Opening

Revised: June 2004

Replaces: Bureau of Indian Affairs Correspondence Handbook published in June 1996 and the Indian Affairs Correspondence Handbook dated October 2001

A sympathetic opening should be used only when appropriate. For instance, if you are writing to a recent widow who is asking questions about benefits, you may want to start the letter by saying:

"We are sorry to hear about the death of your husband." If, however, this is the fourth letter you've sent to the same widow, don't just add the line by rote.

A sympathetic opening should be no more than a line or two. The sympathetic opening is important, but it should not bury the main message.

Apologies

If you are writing to correct a mistake your agency made, you should start out by apologizing for the error. Or, at the least, acknowledge that you made a mistake. And please do it in active voice.

8	©
You were not very clear.	We did not understand your message.
You did not send a payment.	We did not receive your payment.
An error was made in calculating your refund.	We are sorry. We made a mistake when we
	calculated your refund.

Delivering Bad News

When delivering bad news, it helps to temper the situation by prefacing the statement with a term like—

- We regret
- We're sorry
- Unfortunately

Example: Unfortunately, we cannot approve your application.

In each situation, you must determine which term you find more comfortable. Is it necessary to deliver bad news in this manner? No. But it sets a tone that may keep your customer reading. And if you think about it, this is the way we usually handle things in person. In person we frequently say,

"I'm sorry but you don't qualify for this benefit." But many times in letters we just jump right in with, "You are not qualified for this benefit." Which version would you rather receive?

Break your material into short sentences

✓ Use short sentences to deliver a clear message.

The best way to tell your reader what you want is a short, straightforward sentence. Complex sentences loaded with dependent clauses and exceptions confuse the reader by losing the

main point in a forest of words. Resist the temptation to put everything in one sentence; break up your idea into its various parts and make each one the subject of its own sentence.

8	©
For good reasons, the Secretary may grant	We may extend the time you have to file the lease
extensions of time in 30-day increments for	and required bonds. Each extension will be for a 30-
filing of the lease and all required bonds,	day period. To get an extension, you must write to
provided that additional extension requests	us giving the reasons that you need more time. We
are submitted and approved before the	must receive your extension request in time to
expiration of the original 30 days or the	approve it before your current deadline or extension
previously granted extension.	expires.

Use the Present Tense In Your Letters

Using present tense applies mostly to regulations and manuals. In a letter you will normally tell a story in the tense that it occurred. If, however, you are giving instructions, present tense is the easiest for your readers to understand.

Use "Must" To Indicate Requirements

\checkmark The word *"must"* is the clearest way to convey to your readers that they have to do something.

"Shall" is one of those officious and obsolete words that has encumbered legal style writing for many years. The message that "shall" sends to the reader is, "this is deadly material." "Shall" is also obsolete; when was the last time you heard it used in everyday speech? Besides being outdated, "shall" is imprecise. It can indicate either an obligation or a prediction. Dropping "shall" is a major step in making your document more reader friendly. Don't be intimidated by the argument that using "must" will lead to a lawsuit. Many agencies already use the word "must" to convey obligations with no adverse legal effects. You can avoid "shall" by substituting "must" to indicate an obligation or "will" to indicate that an action will occur in the future. Be careful to consider which meaning you intend to communicate to your readers.

Expressing Requirements In Your Letters

It is true that **"must"** will clearly tell your readers to do something. In talking about regulations, it is certainly preferred to **"shall."** In letter writing, it is more an issue of tone.

You can use one of the following to convey your message clearly. It will depend on the attitude you want to convey to your readers. For instance—

- You *need to* complete this form to apply for benefits.
- You *have to* send us this information within 30 days.
- You *must* pay this bill or we will foreclose on your home.

✓ Use "must" to make clear that the reader is required to perform a certain action.

Revised: June 2004

Place Words Carefully

✓ Avoid ambiguous phrasing that can mislead your reader.

How you place words in relation to each other can greatly affect your document. Using short sentences will often make this problem disappear. In the example below, it is difficult for the reader of the old style provision to figure out which words relate to the forest products, which relate to the tribe, and which relate to the payments.

8	©
Upon the request of an Indian tribe, the Secretary may provide that the purchaser of the forest products of such tribe, which are harvested under a timber sale contract,	If you ask us, we will require purchasers of your forest products to deposit their payment into an account that you designate.
permit, or other harvest sale document, make advance deposits, or direct payments of the gross proceeds of such forest products, less any amounts segregated as forest	(a) You can instruct us to deposit advance payments as well as direct payments into the account.
management deductions pursuant to section 163.25, into accounts designated by such Indian tribe.	(b) We will withhold from the deposit any forest management deductions under section 163.25.

You will eliminate many potential sources of ambiguity by writing shorter sentences. The less complex the sentence, the clearer the meaning and the smaller the chance of ambiguity creeping in. Still, you must watch how you place words even in short sentences. In the example below, the reader may have to read the original statement several times to figure out that we don't mean "If you really want to have a disability . . ."

8	٢
If you are determined to have a disability, we	If we determine that you have a disability, we will
will pay you the following:	pay you the following:

As you write, place your words with care to avoid possible misinterpretations or muddied meanings. A carefully written document is clear, concise, and unambiguous.

✓ Draft your document with care to eliminate unclear phrasing.

Avoid Words and Constructions That Cause Confusion

 \checkmark Your document will be clearer if you avoid words and phrases that your readers might not understand.

Define each abbreviation or acronym the first time you use it.

In general, use abbreviations only to refer to terms that are central to the document. For example, if a regulation is about the Comprehensive Environmental Response, Compensation, and Liability Act, you can refer to it as CERCLA. But do not abbreviate terms

that you use only one or a few times. Write them out each time. And whatever you do, don't overwhelm your reader with strings of acronyms and abbreviations.

Use the same term consistently to identify a specific thought or object.

For example, if you use the term "senior citizens" to refer to a group, continue to use this term throughout your document. Do not substitute another term, such as "the elderly," which cause the reader to wonder if you are referring to the same group.

Define words in a way that does not conflict with ordinary or accepted usage.

If possible, use a word in a way that is consistent with its everyday meaning rather than creating a new meaning for your document. A change in meaning may confuse the reader, and you create ambiguity if you use the word elsewhere in your document in its ordinary sense. For example, don't redefine "automobile" to refer to vehicles such as motorcycles or large trucks.

Avoid "noun sandwiches."

Too much government writing uses too many noun clusters--groups of nouns "sandwiched" together. Avoid these confusing constructions by using more prepositions and articles to clarify the relationships among the words.

8	©
Underground mine worker safety protection	Developing procedures to protect the safety of
procedures development.	workers in underground mines.

Use pronouns that clearly refer to a specific noun. If a pronoun could refer to more than one person or object in a sentence, repeat the name of the person or object or rewrite the sentence.

8	\odot
After the Administrator appoints an Assistant Administrator, he or she must	After the Administrator appoints an Assistant Administrator, the Assistant Administrator must

Avoid confusing legal and technical jargon.

Readers can do without archaic jargon such as "hereafter," "heretofore," and therewith. "There's also a long list of simple words you can substitute for jargon on our web site, plainlanguage.gov, in the reference library.

You may sometimes need to use a technical term to communicate accurately and convey a precise meaning. Don't be cowed into overusing technical terms. The argument that technical terms are "necessary" is greatly overused. Try to substitute everyday language for jargon as often as possible. Use technical terms only when truly necessary and only when your document will be read only by technical readers. If your document is intended for both technical and non-technical readers, write for the non-technical reader.

Revised: June 2004 Replaces: Bureau of Indian Affairs Correspondence Handbook published in June 1996 and the Indian Affairs Correspondence Handbook dated October 2001

Avoid these Words and Expressions

abeyance	hereby	same [as a substitute for "it", "he", "him", "she", or "her"]	whensoever
above [as an adjective]	herein	thenceforth	whereas
afore-granted aforementioned Aforesaid before-mentioned henceforward	hereinafter hereinbefore hereunto pursuant said [as a substitute for "the", "that", or those]	Thereunto to wit under-mentioned Unto whatsoever	whereof whosoever within-named witnesseth

Avoid stilted, wordy language.

Wordy, dense construction is one of the biggest problems in government writing. Nothing is more confusing to the reader than long, complex sentences containing multiple phrases and clauses.

8	©
If the State Secretary finds that an individual has received a payment to which the individual was not entitled, whether or not the payment was due to the individual's fault or misrepresentation, the individual shall be liable to repay to State the total sum of the payment to which the individual was not entitled.	If the State agency finds that you received a payment that you weren't entitled to, you must pay the entire sum back.

✓ Check your writing for jargon, abbreviations, noun sandwiches, and other constructions that can confuse your reader.

Use contractions to make your writing more accessible

✓ Contractions improve clarity and help your reader.

Yes, Virginia, contractions are acceptable in government writing. They are especially appropriate in letters. But they must be used with discretion. Just as you shouldn't bullet everything on a page, you shouldn't make a contraction out of every possible word in a letter.

Contractions help the reader. Readers are used to hearing words in the contracted form. So, when readers see "would not," they turn it into "wouldn't." That means that using contractions speeds reading. Another benefit is that many readers miss the second word and take the exact opposite meaning. They read "would not" as "would." That doesn't happen when the word is "wouldn't."

Most people will agree that contractions are less formal than writing out both words. As in any other type of writing, it's important to focus on your reader. If you would speak more formally to someone, then you should probably write to them the same way, without contractions.

In a few cases, there is a difference in tone between the contracted form and the two word form—

"can't" and "cannot" or "don't" and "do not."

More Emphatic Message	Softer Message
You cannot come in now.	You can't come in now.
Do not enter this building.	Don't enter this building.
Do not enter this building without permission.	Don't enter this building without permission.

✓ Use contractions to make your writing more accessible to your readers.

Use lots of informative headings

\checkmark Headings help readers find their way through a document and locate information they care about.

Divide Long or Complex Letters Into Short Sections and Use Informative Headings.

Headings will help you keep your sections short, especially if your headings are very specific. Look at your letter when it's completed. If you see sections that are too long, check to see if everything in that section belongs under your heading. If not, it usually means that either your heading is too general or you've placed information under a heading that does not belong there.

Heading Too General	Break it into Two Sections
Helpful Headings	Why are Headings Helpful?
Headings are helpful because they guide a reader to find information. They are also helpful because they help the writer to organize. Headings come in several types including topic, statement, and questions. All of these headings help outline the document for both the reader and writer. An example of a topic heading is "Benefit Information." An example of a statement is	 Headings are helpful because they guide a reader to find information. They are also helpful because they help the writer to organize. Headings help outline the document for both the reader and writer. Headings come in several types including— topic statement questions An example of a topic heading is "Benefit Information." An example of a statement heading is

\checkmark Develop your headings carefully. They are one of the most useful tools you can use to develop an appealing, understandable document.

Break your material into short, understandable sections

\checkmark Short sections break up material into easily understood segments that are visually appealing to the reader.

Short sections are easier to organize and understand. Long sections are confusing and visually unappealing.

Cover only one topic in each paragraph

\checkmark Limit each paragraph or section to one topic to help the reader follow the document.

The idea of limiting paragraphs to one idea is an important key to clarity. Here's a segment from a Veterans Administration's letter. The letter and the rewrite are taken from their *Reader Focus Writing Handbook*. In the first example, the original in one paragraph is not only overwhelming, it's hard to understand just what you are entitled to without reading it several times.

One Paragraph Example: In the first example, so much information is given in the paragraph that it's hard to understand any of it.

If, due to your active military status, you will suffer a reduction of income and find it difficult to maintain your mortgage obligation, the Act provides that the interest rate of your mortgage can be reduced to 6 percent per annum until your period of active duty has ended. You will incur no penalty or obligation to repay the forgiven interest amount. Therefore, you should inform the holder of your mortgage (or its agent) of your inability to continue the payments required by your mortgage contract. If you have already fallen behind in your monthly payments, the holder of your loan can defer payment of the delinquent amount until your period of active duty has ended, and at that time you should make arrangements for a repayment schedule.

Two Paragraphs Example: In this second example, the information is broken into two separate paragraphs: one about the type of protection you can receive; the other about how to qualify. Notice that the first paragraph is even easier to follow because it uses a vertical list.

This is the protection you can receive until your period of active duty service has ended:

- Your mortgage holder can reduce your annual interest rate to 6%.
- You will not have to pay a penalty or the forgiven interest amount (the amount (the amount above the 6% rate).
- Your mortgage holder can postpone payment of any money you may now owe.

To qualify for this protection, you must tell the mortgage holder that you will lose

income while you are in active service, and it will be hard to keep up your mortgage payments. You should also make arrangements for a repayment schedule.

Reminder: Remember to show the mortgage holder a copy of your order to report to active duty.

 \checkmark Put only one topic in each paragraph to help your reader keep each idea separate.

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Use Lists In Your Letters and Instructions

\checkmark Vertical lists highlight important topics and make it easy for the reader to identify all elements in a series.

Vertical lists highlight important topics and make it easy for the reader to identify all elements in a series of requirements or procedures. In the example below, we've created a kind of a checklist for the reader.

8	©
When you come to class you should bring a tablet, a pen or pencil, the form you just completed, two copies of your 171, and a	When you come to class you should bring the following—
resume if you have one.	 A tablet A pen or pencil The form you just completed Two copies of your 171 A resume (if you already have one)

Normally you should use solid round or square bullets for a letter. Bullets are not the place to be overly creative. Large creative bullets with strange shapes tend to distract the reader. However, in some circumstances numbers are a helpful option.

You can best use numbers when you are highlighting the order of steps in a process, or when you are making a point that there are a certain number of items in the list.

When to Use Numbers for Your Vertical List	
Chronological Order	Highlighting the Number of Items
 There are several steps to apply Complete the application. Sign the application. Have your supervisor review and sign the application. Keep the bottom copy. Return the rest of the application to Human Resources. 	 We need to know your opinion about the location of our annual meeting. We narrowed it down to three choices— 1. Our own office complex 2. White House Conference Center 3. Cameron Hotel
Numbering the list above emphasizes the student should keep a copy signed by the supervisor.	Numbering the list above reinforces the three choices mentioned in the introductory sentence.

Some Other Rules About Vertical Lists

Here are some additional rules you should follow to make it easier to read your vertical lists.

- Always use a lead-in sentence to explain your lists.
- It is helpful to indent your vertical list from the lead-in sentence margin.
- Never center a vertical list.

8	٢
Classroom supplies • A tablet • A pen or pencil • The paperwork you sent us when you first applied for class	Classroom Supplies When you come to class, you should bring the following • A tablet • A pen or pencil • The paperwork you sent us when you first applied for class.
Without a lead-in sentence, it is not clear who is to bring the supplies to class. Centering the bullets may make a nice pattern, but it makes it very difficult to see where statements begin and end.	In this sample the lead-in sentence makes it clear who is to bring the supplies to class. Indenting makes it easier to see how the information is arranged.

\checkmark Use vertical lists to attract the reader's eye to important information and to break up large pieces of information.

Use emphasis to highlight important concepts

✓ Use *bold and italics* to make important concepts stand out.

Emphasis techniques, like a combination of **bold and italics**, help bring out important points in your letters and other documents. The most important rule to remember is to limit emphasis techniques to important information. Putting everything in bold, for instance, is like shouting all the time. It makes it impossible for the reader to know what is really important.

PUTTING EVERYTHING IN CAPITAL LETTERS IS NOT A GOOD EMPHASIS TECHNIQUE. ALTHOUGH IT MAY DRAW THE READER'S ATTENTION TO THE SECTION, IT MAKES IT HARDER TO READ. <u>Similarly, underlining will draw the reader's attention to the section, but</u> <u>it makes it hard on the eyes</u>. *In both of these cases, it is better to use bold and italics for only the important issues.*

Using "Notes" or "Reminders" in **bold and italics** is a very effective way to emphasize information. Keep in mind that "Reminders" should only be used to reinforce information. "Notes" can be used for anything.

	Using Reminders for Emphasis	Using Notes for Emphasis
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Revised: June 2004

Replaces: Bureau of Indian Affairs Correspondence Handbook published in June 1996 and the Indian Affairs Correspondence Handbook dated October 2001

How Do I Apply?	How Do I Apply?
Please do the following within 31 days:	Please do the following within 31 days:
 Complete the application Sign the application Return it to the following address: 	 Complete the application Sign the application Return it to the following address:
# XXXXXXXXXXX # XXXXXXXXXXXX # XXXXXXXXX	# XXXXXXXXXXX # XXXXXXXXXXXX # XXXXXXXXX
Reminder: You must return the application within 31 days.	<i>Note: Be sure to complete the application on the next page.</i>

Solution See the set of the set

Section 4. Additional Indian Affairs Guidance.

1. Date of Incoming Letter. Whenever applicable, include the date of the incoming letter in the opening sentence, because this information helps the recipient process the letter.

2. Identify Constituent. When you answer congressional inquiries on behalf of a constituent, include the constituent's name in the reply.

"Thank you for your letter of May 1, XXXX, on behalf of (constituent's name) concerning . . . "

3. Overdue Responses. If the reply is written more than one month after the date of the incoming letter, use an apology statement as the last line of the first paragraph:

"We apologize for the delay in responding to your letter."

4. Responses on behalf of the President or the Secretary. When preparing responses for Indian Affairs' signature to letters that were directed to the Secretary or to the President, use a phrase such as—

"President (Secretary) has asked us to thank you for. . . ."

"Thank you for your letter to President (Secretary)"

"On behalf of President (Secretary), thank you for. . . . "

When it is definitely inappropriate to express appreciation, you may use phrases similar to the following:

"President (Secretary) asked that we reply to. . . ."

"We received your letter to President (Secretary) concerning. . ."

5. Closing Text. Closing sentences should be used to eliminate abrupt or impersonal endings. Avoid sentences that encourage more letters, such as *"If we can be of further assistance, please let us know."* Instead, use a sentence that seeks to bring closure, such as—

"Thank you for your interest in Indian trust reform."

"We appreciate knowing of your concerns with Indian gaming."

"We trust that this information will be helpful to your constituent."

If appropriate, the closing sentence may include the name of a contact office and telephone number so the recipient may follow up if there are further questions. When providing this information in a letter to a Member of Congress, phrase the sentence so that it is clear that the Senator or Congressman is not expected to call personally—

"If additional information is needed, your staff (or your constituent) may contact the (Title . ."

Revised: June 2004

Replaces: Bureau of Indian Affairs Correspondence Handbook published in June 1996 and the Indian Affairs Correspondence Handbook dated October 2001

6. Abbreviations. Only the most commonly used abbreviations are included in this handbook. Refer to the U. S. Government Correspondence Manual, 1992-GSA, for a more complete list.

Code of Federal Regulations	CFR
United States Code	U.S.C.
Public Law	Pub. L.
U.S. Statutes at Large	Stat.
Time	10 a.m. or 2 p.m.
Executive Order	E.O.
Section of a Public Law	Sec.
Bureau of Indian Affairs	BIA
Department of the Interior	DOI or Department

7. Capitalization. Refer to the Government Correspondence Manual for a more complete list. Capitalize the following words only when they refer to a specific proper noun:

tribe	director
tribal council	central office
reservation	office
regional office	nation
agency	task force
field office	branch chief

8. Gender Neutral Substitutes.

In place of	Use
businessmen	business owners, business executives, business managers, business people
salesmen	sales representatives, salespersons, salesclerks, sales staff, sales force
foremen	Supervisors
Policemen	police officers
Mailmen	mail carriers
congressmen	members of congress, representatives
Mankind	people, humanity, the human race, human beings
man-hours	worker-hours
Manpower	work force, human energy

9. Closing Department Controlled Correspondence. If a Department controlled correspondence cannot be completely answered within the 10-day deadline, use one of the sample form letters shown below. The selected letter should be double-spaced and prepared for the Deputy Director's signature within 5 days of receipt of the incoming letter. *This option should be used sparingly when responding to Members of Congress.*

(1) Thank you for your letter of ______ concerning ______. The Department is currently reviewing all the comments/suggestions received. Please be assured your views will be seriously considered as we complete this process. If you need further information, please contact ______ at (xxx) xxx-xxxx.

- (2) Secretary _____ has asked me to respond to your letter of _____ concerning _____. We are currently reviewing your suggestions/comments (or all comments). If you have further questions or concerns, please contact _____ at (xxx) xxx-xxxx.
- (3) We received your comments/views/suggestions of ______ on _____. I can assure you that your comments will be given serious consideration during this review process. For further information, contact ______ at (xxx) xxx-xxxx. I appreciate your continued interest in the Department of the Interior.
- (4) Thank you for your letter of ______ regarding ______. I apologize for the delay in my response. I understand there are still on-going meetings between ______ and ______ and ______. I know how important this issue is to ______ and I hope we can complete by (date). If you have any questions, please call ______ at (xxx) xxx-xxxx.

Chapter 10 — Correspondence Tracking System (Washington Area Only)

(Chapter 10 Reserved. Chapter to be completed.)

A. Clearance through Indian Affairs - Executive Secretariat. To better ensure that correspondence prepared for signature by senior management is properly formatted, grammatically correct, and properly punctuated, all memoranda, letters, and <u>Federal Register</u> documents prepared for surname or signature by the Director, Bureau of Indian Affairs, a Deputy Assistant Secretary, or the Assistant Secretary must be routed through the Indian Affairs - Executive Secretariat (IA-ES) for entry into the automated tracking system. Originating offices are responsible for ensuring that all required surnames, including those of DOI offices, are obtained before transferring the correspondence to IA-ES.

The following documents are not subject to clearance through IA-ES:

- (1) Leave Slips,
- (2) Travel Authorizations and Travel Vouchers,
- (3) Training Forms,
- (2) Draft or final testimony,
- (3) Draft or final responses to questions submitted by congressional Committees,
- (4) Draft or final speeches,
- (5) Letters transmitting responses to congressional hearing questions submitted for the record;
- (6) Draft legislation;
- (7) Contracts or cooperative agreements,
- (8) Reimbursable support agreements,
- (9) Memoranda of Agreements or Memoranda of Understanding, and
- (10) Self-Governance Annual Funding Agreements.

B. Indian Affairs Document Tracking System. An automated tracking system is used to maintain and track controlled correspondence and for other documents that are to be signed by the Director, Bureau of Indian Affairs, a Deputy Assistant Secretary, or the Assistant Secretary. All documents to be signed by a senior official, including those that do not have to be cleared through IA-ES, must be sent under the cover of a system-generated Route Sheet created by the action office or an IA-ES Controlled Correspondence Route Sheet.

C. DOI Executive Secretariat Reporting Requirements. In order to comply with the Department's reporting requirements on overdue correspondence, for all Department-controlled correspondence, each action office must ensure that an up-to-date status report is entered in the Indian Affairs tracking system by Thursday of each week.

D. User's Guide. The following pages provide guidance on entering data in the system, identifying the status of documents in process, and viewing or printing system reports. New users should request system access through the IA-ES.

To be continued (Correspondence Tracking System)