I thought you may want to know the effect of your [DED’s] support . . . [a] new business that will create over 20 new Native American jobs near the Red Lake Indian Reservation . . . Our assembly and production area have now been expanded to accommodate this business development with 3 new Native American people being employed and trained in production processes."

- Andy Wells, President, Wells Technology, Bemidji, Minnesota
The Office of Indian Energy and Economic Development's Division of Economic Development (DED), located in Central Office, provides technical assistance, training, and funding to assist tribes, American Indians and Alaska Natives to:

- Start and sustain businesses
- Develop commercial codes and other legal infrastructure to encourage investment
- Bring innovative ideas to the marketplace
- Take advantage of procurement opportunities
- Complete feasibility studies for tribal economic development projects

By providing simple, easy-to-absorb primers in its online Tribal Economic Development Principles at a Glance series (http://www.bia.gov/WhoWeAre/AS-IA/IEED/DED/NB/index.htm), DED furnishes tribes with the knowledge they need to succeed in the marketplace:

- Tips for Tribal Economic Development Directors
- Financing a Tribal or Native-Owned Business
- Making an Effective Business Presentation
- Choosing a Tribal Business Structure
- Comprehensive Tribal Community Planning
- The Importance of Feasibility Studies
- Procurement Opportunities for Native Americans
- Why Tribes Should Adopt a Secured Transactions Code
- How Public Law 102-477 May be Used to Create Economic Development Opportunities

DED funds economic development feasibility studies that guide investment decisions and attract financing for development projects.

A DED feasibility study grant enabled the Citizen Potawatomi Nation to build an industrial park and restore a 66 mile rail line that connects the greater Oklahoma City area with the rural southeastern quarter of Oklahoma, opening an east-west connection to four major north-south rail corridors for regional commerce. Representatives of four foreign nations have contacted the tribe about becoming tenants of the industrial park.

The support of the DOI Division of Economic Development has been critical to helping our employees achieve personal and professional success.”
- Karlene Hunter, CEO, Native American Natural Foods, Pine Ridge Reservation, Kyle, South Dakota

“We were able to accomplish so much with the IEED grant. We expect 213 tours with 5 different cruise ship companies. This represents a real breakthrough for our community. We could not have done it without the help we received.”
- Lani Hotch for the Chilkat Indian Village and Jilkaat Kwaan Heritage Center