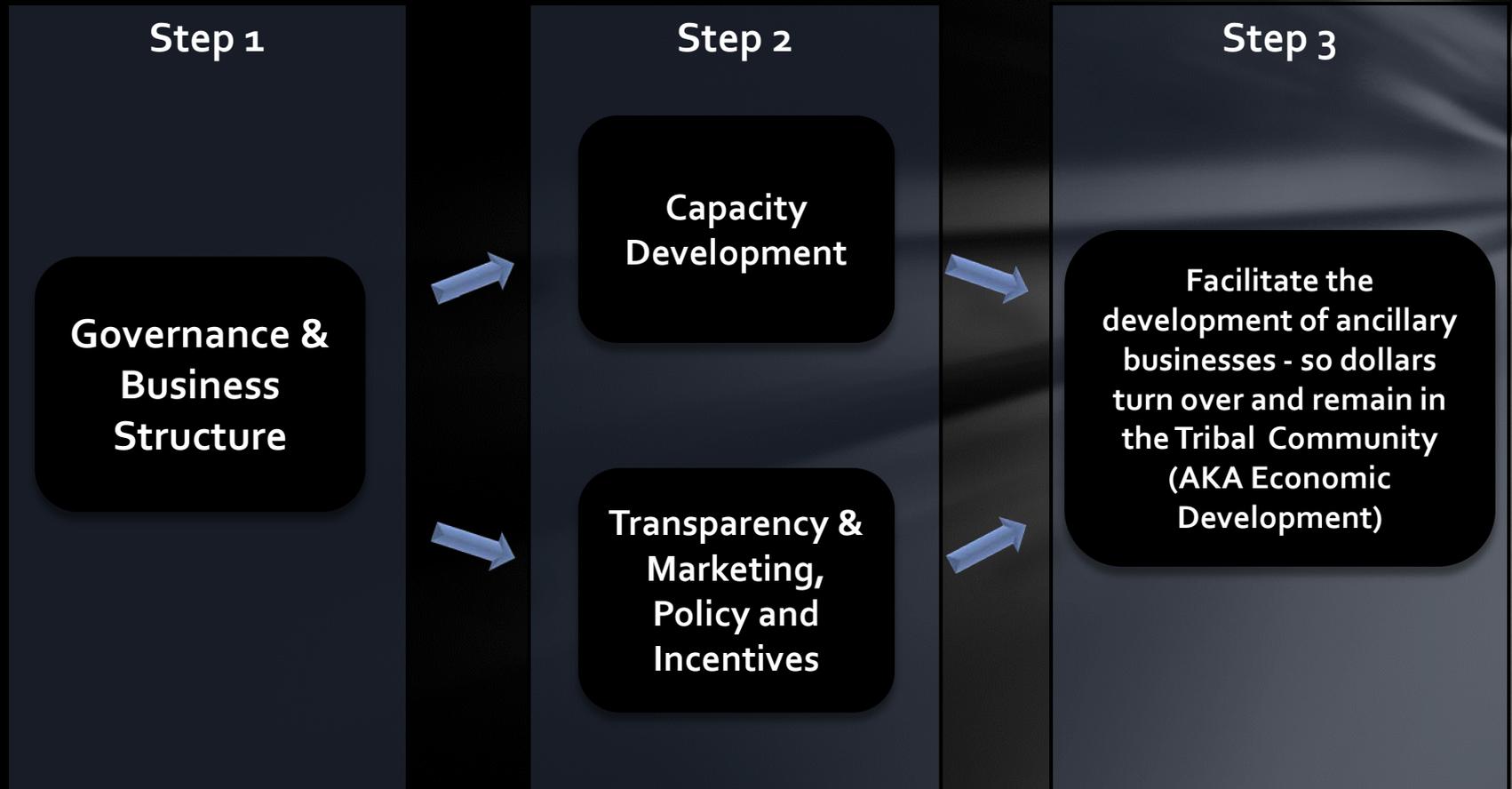


# Develop Tribal Business and Tribal Regulatory Environments



# Tools for Step 1

## Step 1

### Governance & Business Structure

## Key Components

1. **ADOPT VITAL CODES**
  - Legal infrastructure specialized for business
  - Model Tribal Secured Transactions Act
    - Uniform Commercial Code
  - Taxation Code
  - Zoning Ordinance; industrial and small business
  - Develop Code of Ethics
2. **Charter Economic Development Corporation**
  - Separate Business from Politics
  - Establish Board Governance
    - Appoint qualified Board of Directors
3. **Establish Energy Regulatory Mechanisms**
4. **Create a Comprehensive Economic Development Strategy (CEDS)**

# Tools for Step 2

## Step 2

Capacity  
Development

Transparency &  
Marketing of  
Good Rules and  
Incentives

## Key Components

1. Hire Qualified Business and Regulatory Managers
  - Code of Ethics and Bylaws will guide hiring policies
2. Develop Training for future Business and Regulatory Managers
  - Work with local Tribal Colleges or relevant educational institutions to develop managerial training
3. Provide incentives to ensure qualified personnel are retained!
4. Establish Transparency
  - Put all Codes, Regulations, Policies, Budgets, and Corporate Charters/Bylaws on a highly visible and publically accessible website. Host community meeting think tanks.
5. Invite & welcome all Business activities!
  - Establish a Department of Commerce and a Chamber of Commerce whose main function is to highlight business incentives

# Tools for Step 3

## Step 3

Facilitate the development of ancillary businesses so dollars turn over in Community (AKA Economic Development)

## Key Components

1. Ensure Business Environment is maintained
2. Use key local industries and existing businesses to attract secondary businesses
  - Cluster Development
3. Identify the economics of the community. Analyze:
  1. Which businesses are owned by tribal members
  2. Which businesses are owned by the tribe
  3. Which businesses are owned by non-tribal members
4. and then:
  1. Expand existing tribal or tribal citizen-owned businesses to capture more market share
  2. Acquire non-tribally owned businesses which would promote capture of a larger market share
  3. Establish new businesses to capture market share
5. Ensure transparency and effectiveness of regulatory mechanisms
6. REINVEST IN ECONOMIC DEVELOPMENT